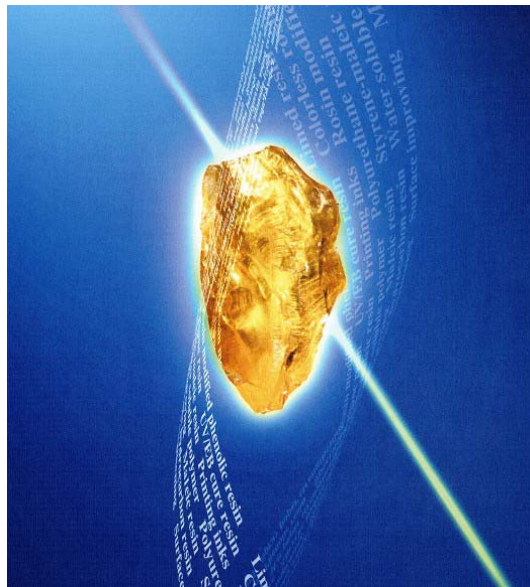


DATA BOOK 2013

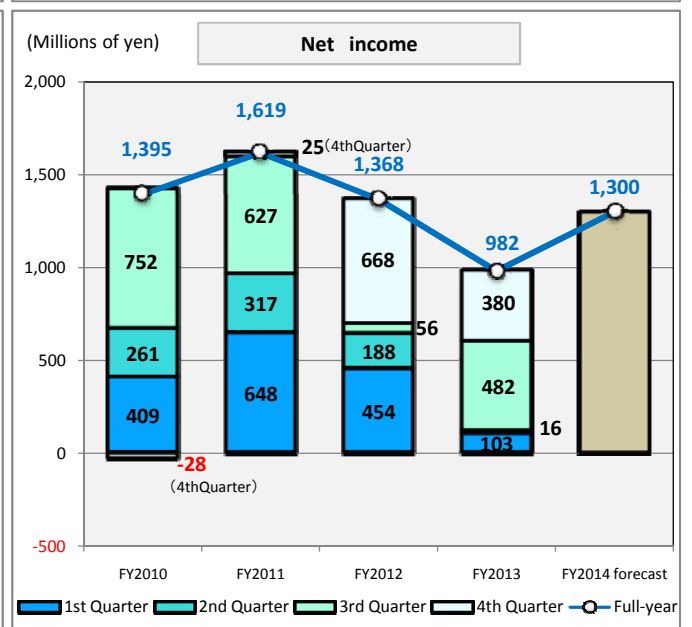
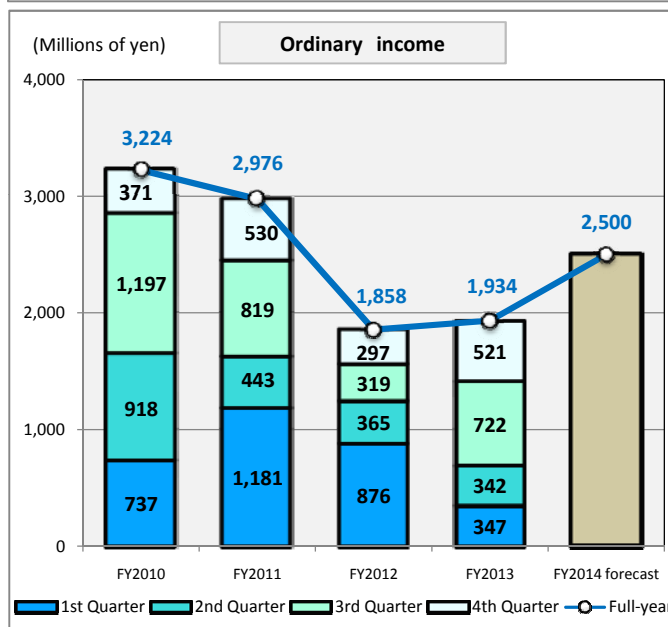
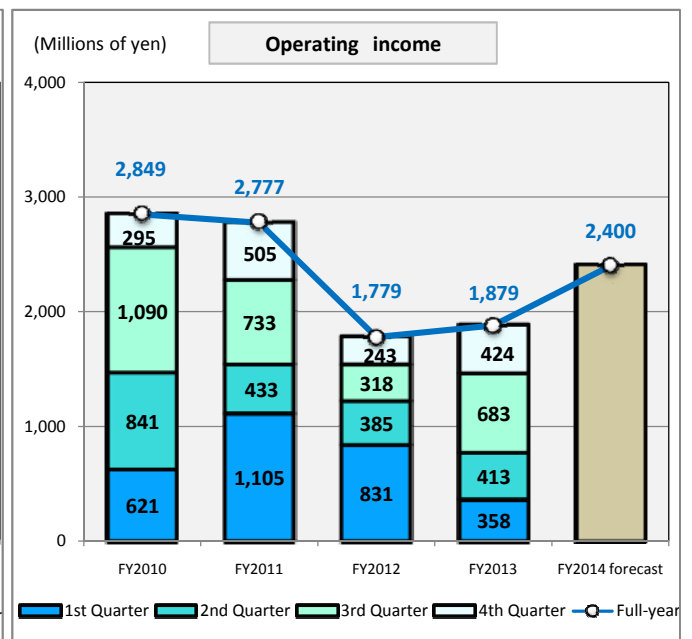
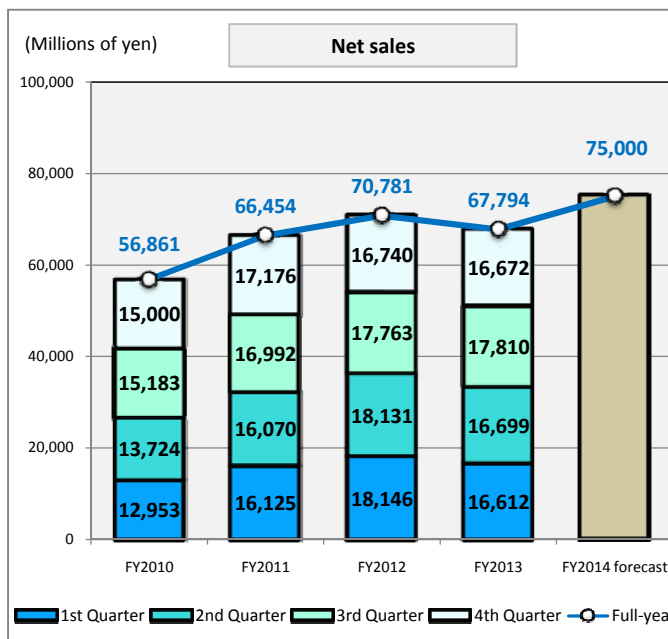
May 7th, 2013

Year ended March 31, 2013



ARAKAWA CHEMICAL INDUSTRIES, LTD.

*** Achievement Transition(Consolidated)**

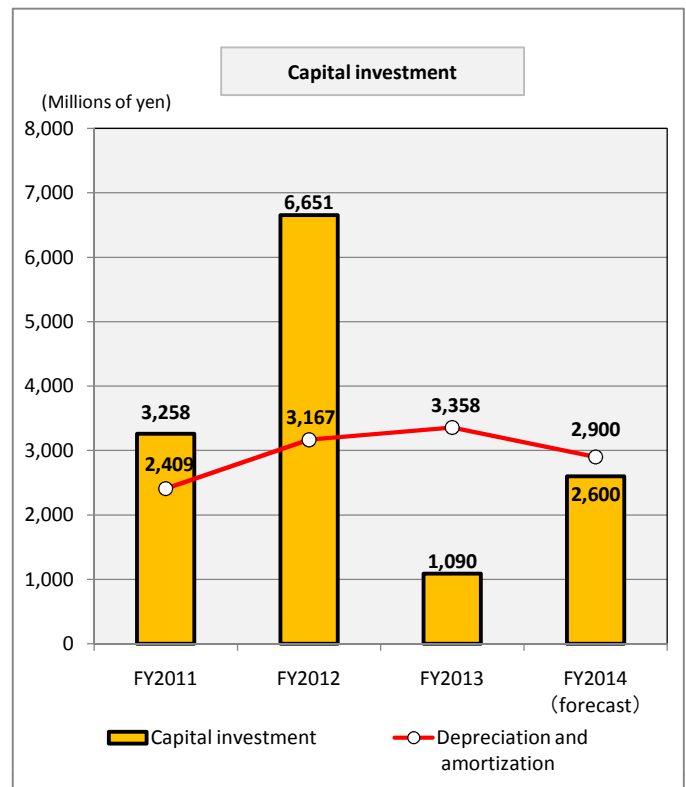
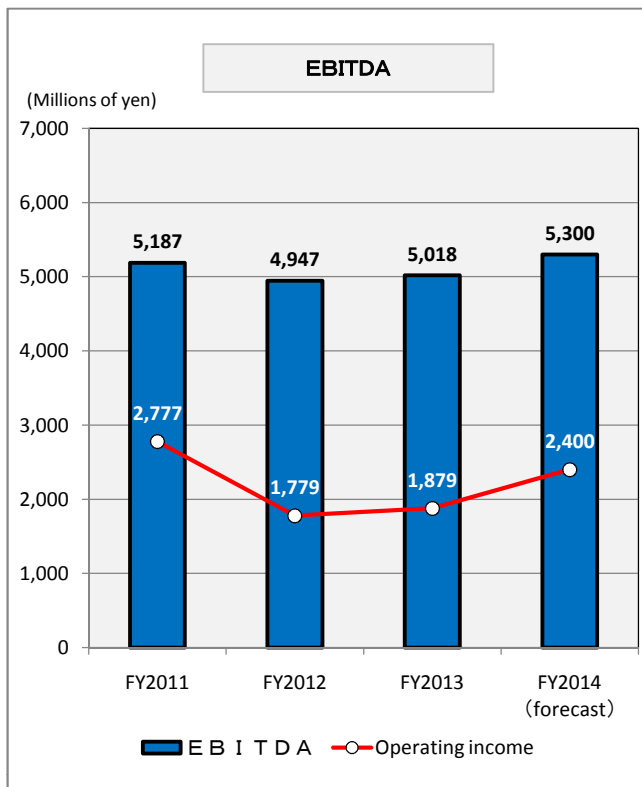


Consolidated	FY2010 ('09/4-'10/3)		FY2011 ('10/4-'11/3)		FY2012 ('11/4-'12/3)		FY2013 ('12/4-'13/3)		FY2014 forecast ('13/4-'14/3)	
	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change
Net sales	56,861	△ 5.2	66,454	16.9	70,781	6.5	67,794	△ 4.2	75,000	10.6
Operating income	2,849	155.1	2,777	△ 2.5	1,779	△ 36.0	1,879	5.6	2,400	27.7
Ordinary income	3,224	149.6	2,976	△ 7.7	1,858	△ 37.6	1,934	4.1	2,500	29.2
Net income	1,395	112.3	1,619	16.1	1,368	△ 15.5	982	△ 28.2	1,300	32.3

*** Achievement Transition (Non-consolidated)**

Non-consolidated	FY2010 ('09/4-'10/3)		FY2011 ('10/4-'11/3)		FY2012 ('11/4-'12/3)		FY2013 ('12/4-'13/3)	
	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change
Net sales	47,205	△ 5.3	52,010	10.2	51,899	△ 0.2	49,233	△ 5.1
Operating income	1,652	181.9	1,180	△ 28.5	260	△ 78.0	428	64.9
Ordinary income	2,495	70.4	2,088	△ 16.3	1,333	△ 36.2	1,269	△ 4.8
Net income	1,112	60.1	1,275	14.7	840	△ 34.1	759	△ 9.6

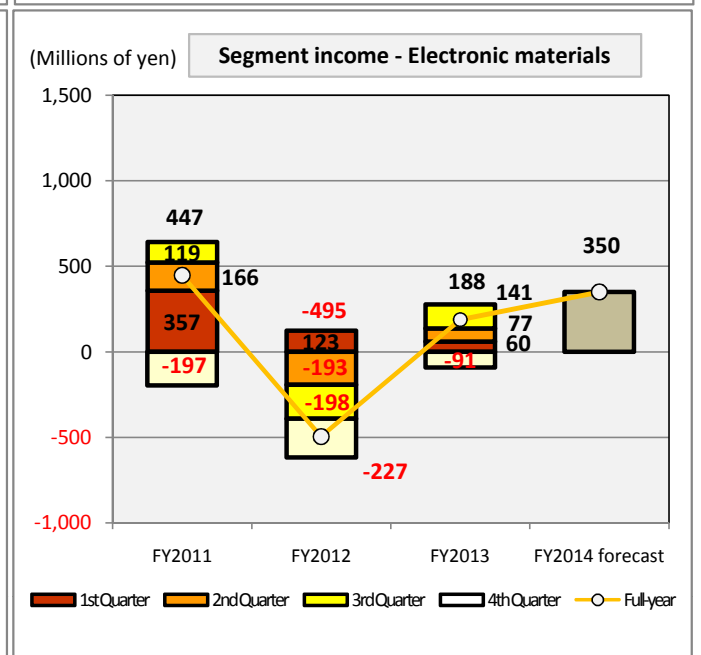
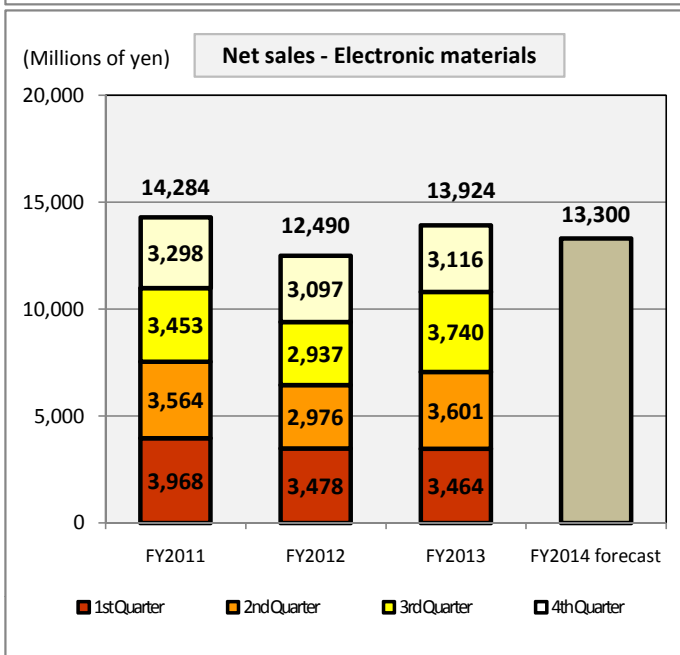
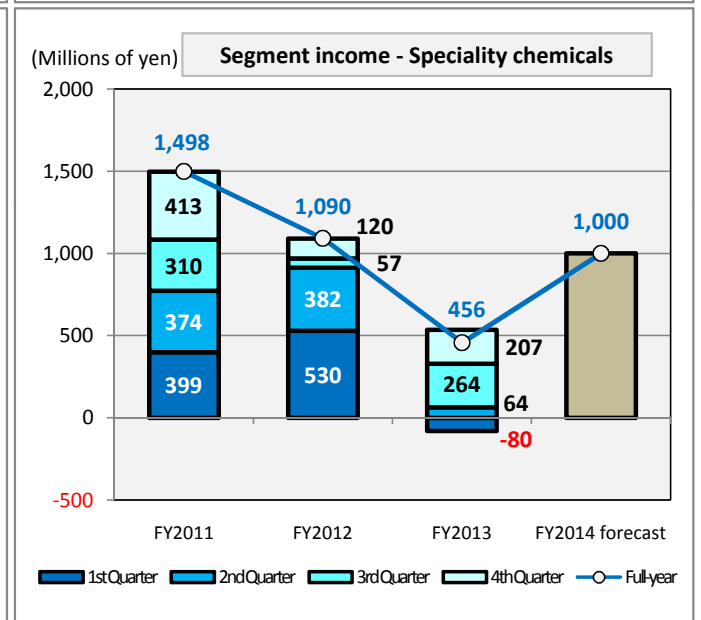
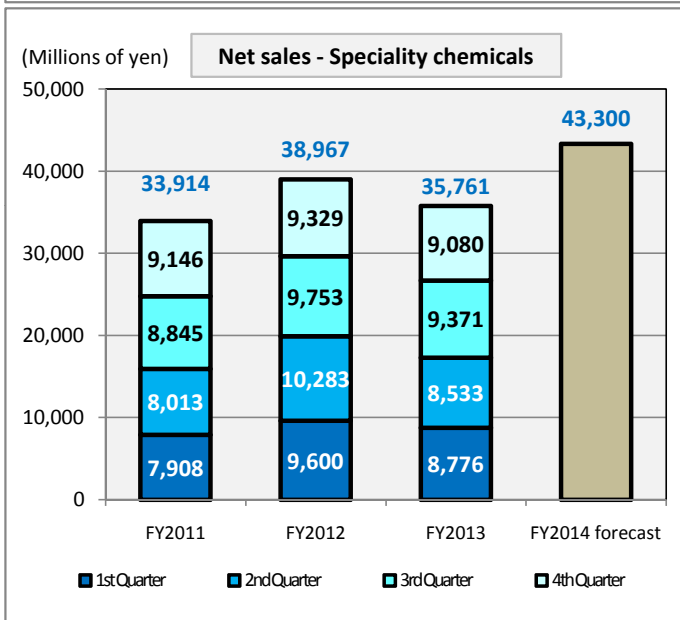
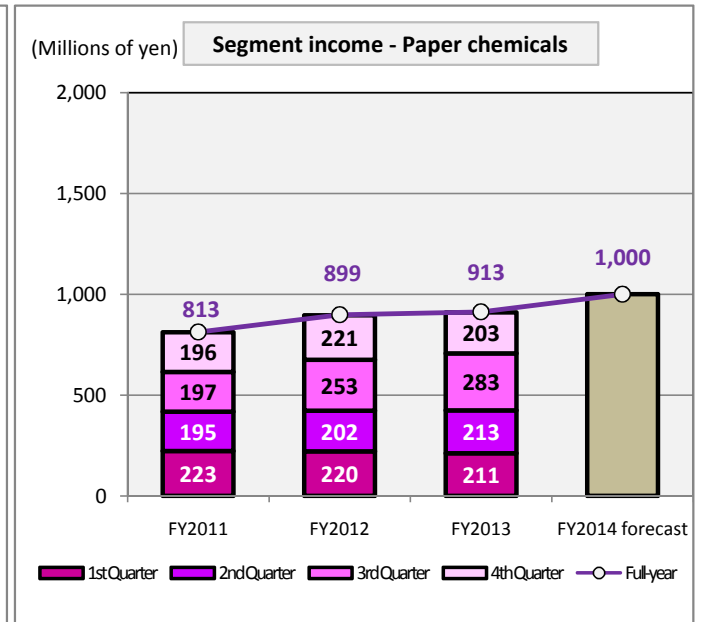
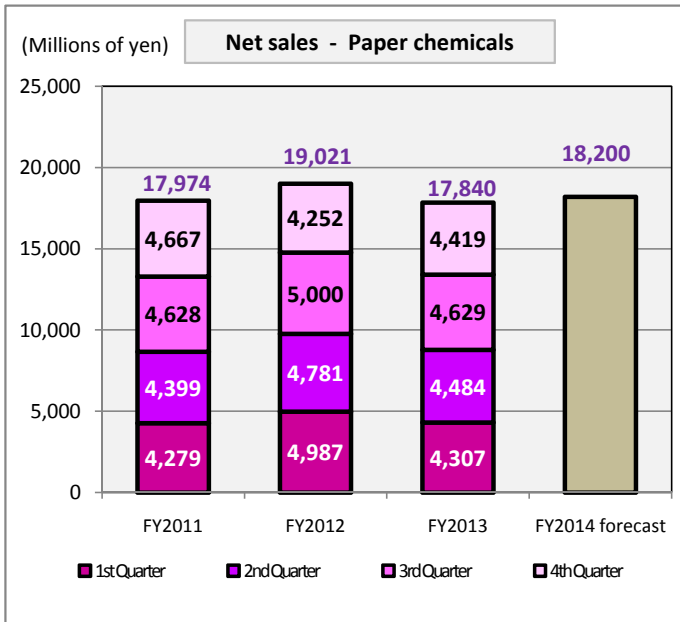
*** Management Index Transition**



Consolidated	FY2011 (‘10/4-‘11/3)		FY2012 (‘11/4-‘12/3)		FY2013 (‘12/4-‘13/3)		FY2014 forecast (‘13/4-‘14/3)	
	Millions of	%Change	Millions of	%Change	Millions of	%Change	Millions of	%Change
Capital investment	3,258	152	6,651	3,392	1,090	△ 5,561	2,600	1,509
Depreciation and amortization	2,409	223	3,167	758	3,358	190	2,900	△ 458
R & D expenses	2,743	△ 86	2,887	143	2,746	△ 141	2,850	103
Interest-bearing debt	19,396	10,287	20,211	814	18,407	△ 1,803	16,600	△ 1,807
EBITDA	5,187	152	4,947	△ 240	5,018	71	5,300	281

※EBITDA: Earnings Before Interest, Taxes, Depreciation and Amortization

*** Segment Information(Consolidated)**



*** Segment Information(Consolidated)**

Consolidated		FY2011 (¹⁰ /4- ¹¹ /3)		FY2012 (¹¹ /4- ¹² /3)		FY2013 (¹² /4- ¹³ /3)		FY2014 forecast (¹³ /4- ¹⁴ /3)	
		Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change
Paper chemicals	Net sales	17,974	9.1	19,021	5.8	17,840	△ 6.2	18,200	2.0
	Segment income	813	△ 22.9	899	10.5	913	1.5	1,000	9.5
	Segment income/sales	4.5%		4.7%		5.1%		5.5%	
Speciality chemicals	Net sales	33,914	24.2	38,967	14.9	35,761	△ 8.2	43,300	21.1
	Segment income	1,498	73.2	1,090	△ 27.2	456	△ 58.1	1,000	118.9
	Segment income/sales	4.4%		2.8%		1.3%		2.3%	
Electronic materials	Net sales	14,284	11.7	12,490	△ 12.6	13,924	11.5	13,300	△ 4.5
	Segment income	447	△ 51.7	△ 495	—	188	—	350	85.7
	Segment income/sales	3.1%		△ 4.0%		1.4%		2.6%	
Others	Net sales	280	△ 1.9	301	7.6	267	△ 11.2	200	△ 25.3
	Segment income	10	54.5	12	27.9	0	△ 94.7	10	1,347.2
	Segment income/sales	3.6%		4.3%		0.3%		5.0%	
Consolidated total	Net sales	66,454	16.9	70,781	6.5	67,794	△ 4.2	75,000	10.6
	Segment income	2,769	△ 3.0	1,506	△ 45.6	1,559	3.5	2,400	53.9
	Segment income/sales	4.2%		2.1%		2.3%		3.2%	

* The sales of business segmentation do not include intersegment sales.

* Paper chemicals.....Size agent, Paper strengthening agent, Ratex, etc.

* Speciality chemicals.....Printing ink resin, Paint resin, Adhesive resin, Polymerization emulsifier, Colorless rosin derivatives, etc.

* Electronic materials.....UV/EB curable resin, Compound materials for electronics, Flux cleaning solvent, Flux cleaning system, Functional fine chemical materials etc.

* OthersInsurance business, Real estate agent, etc.

* Classification of some products has been changed from FY2014 as follows.

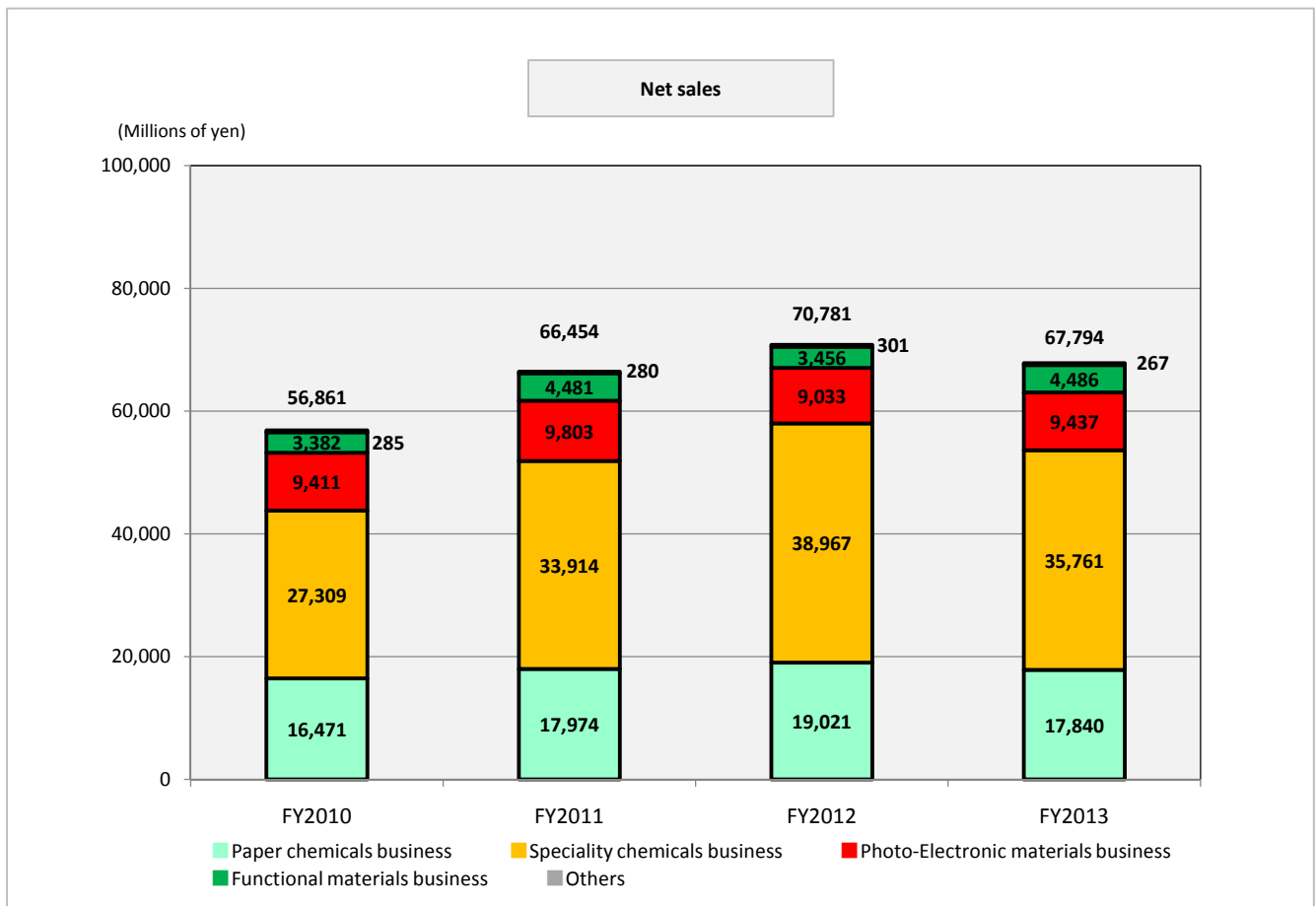
* Paper chemicals.....Size agent, Paper strengthening agent, Ratex, etc.

* Speciality chemicals.....Printing ink resin, Paint resin, Adhesive resin, Polymerization emulsifier, Colorless rosin derivatives, Functional fine chemical materials etc.

* Electronic materials.....UV/EB curable resin, Compound materials for electronics, Flux cleaning solvent, Flux cleaning system etc.

* OthersInsurance business, Real estate agent, etc.

* As a result of the reclassification, net sales of specialty chemicals increased by 1,800 millions of yen, and net sales of electronic materials decreased by 1,800 millions of yen.

*** Business Segment Information(Consolidated)**

Consolidated	FY2010 (‘09/4-‘10/3)		FY2011 (‘10/4-‘11/3)		FY2012 (‘11/4-‘12/3)		FY2013 (‘12/4-‘13/3)	
	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change
Paper chemicals business	16,471	△ 13.5	17,974	9.1	19,021	5.8	17,840	△ 6.2
Speciality chemicals business	27,309	△ 6.3	33,914	24.2	38,967	14.9	35,761	△ 8.2
Total basis business	43,781	△ 9.2	51,889	18.5	57,989	11.8	53,602	△ 7.6
Share	77.0%		78.1%		81.9%		79.1%	
Photo-Electronic materials business	9,411	13.7	9,803	4.2	9,033	△ 7.9	9,437	4.5
Functional materials business	3,382	6.8	4,481	32.5	3,456	△ 22.9	4,486	29.8
Total expansion business	12,794	11.8	14,284	11.7	12,490	△ 12.6	13,924	11.5
Share	22.5%		21.5%		17.6%		20.5%	
Others	285	△ 7.5	280	△ 1.9	301	7.6	267	△ 11.2
Total	56,861	△ 5.2	66,454	16.9	70,781	6.5	67,794	△ 4.2

* Some manufactures belonging to the business segment have been restructured from FY2011. The amounts for FY2010 stated above have been modified to reflect the operating results based on the business segment after the change.

* Paper chemicals business.....Size agent, Paper strengthening agent, Ratex, etc.

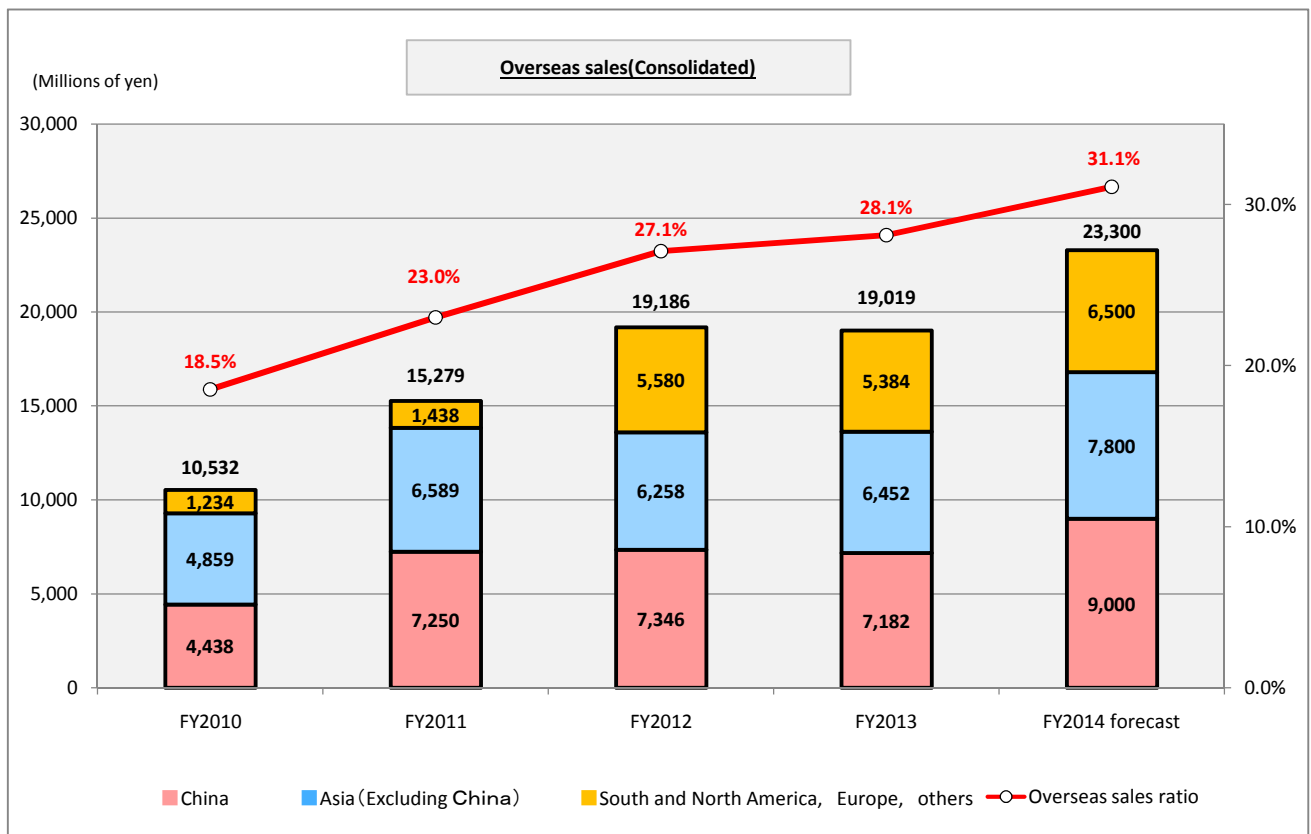
* Speciality chemicals business.....Printing ink resin, Paint resin, Adhesive resin, Polymerization emulsifier, Colorless rosin derivatives, etc.

* Photo-Electronic materials business.....UV/EB curable resin, Compound materials for electronics, Organic/inorganic hybrid resin, etc.

* Functional materials business.....Flux cleaning solvent, Flux cleaning system, Functional fine chemical materials, Solder paste, etc.

* OthersInsurance business, Real estate agent, etc.

*** Overseas Sales(Consolidated)**



Consolidated	FY2010 (‘09/4-‘10/3)		FY2011 (‘10/4-‘11/3)		FY2012 (‘11/4-‘12/3)		FY2013 (‘12/4-‘13/3)		FY2014 forecast (‘13/4-‘14/3)	
	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change	Millions of yen	%Change
Overseas sales	10,532	0.9	15,279	45.1	19,186	25.6	19,019	△ 0.9	23,300	22.5
Overseas sales in Asia	9,297	3.3	13,840	48.9	13,605	△ 1.7	13,634	0.2	16,800	23.2
Overseas sales in China	4,438	6.9	7,250	63.4	7,346	1.3	7,182	△ 2.2	9,000	25.3
Overseas sales ratio	18.5%		23.0%		27.1%		28.1%		31.1%	

Management Index

		FY2009 (‘08/4-‘09/3)	FY2010 (‘09/4-‘10/3)	FY2011 (‘10/4-‘11/3)	FY2012 (‘11/4-‘12/3)	FY2013 (‘12/4-‘13/3)	FY2014 forecast (‘13/4-‘14/3)
Capital investment (Completion basis) (Millions of yen)	Consolidated	1,349	3,106	3,258	6,651	1,090	2,600
	Non-consolidated	1,098	1,945	2,780	5,547	732	—
Capital investment (Cash flows basis) (Millions of yen)	Consolidated	1,562	3,725	4,242	3,612	2,308	2,500
	Non-consolidated	1,316	3,084	3,170	2,818	1,783	—
Depreciation and amortization (Millions of yen)	Consolidated	2,183	2,185	2,409	3,167	3,358	2,900
	Non-consolidated	1,464	1,471	1,541	2,163	2,413	—
R & D expenses (Millions of yen)	Consolidated	2,637	2,830	2,743	2,887	2,746	2,850
	Non-consolidated	2,325	2,536	2,388	2,485	2,235	—
Interest-bearing debt (Millions of yen)	Consolidated	10,147	9,109	19,396	20,211	18,407	16,600
	Non-consolidated	7,563	6,830	16,539	17,272	15,314	—
Debt equity ratio (Times)	Consolidated	0.30	0.25	0.53	0.55	0.47	0.41
	Non-consolidated	0.23	0.20	0.48	0.50	0.42	—
Total assets (Millions of yen)	Consolidated	58,531	64,048	76,441	77,108	78,372	80,000
	Non-consolidated	51,070	55,247	65,527	67,365	65,832	—
Shareholders' equity (Millions of yen)	Consolidated	34,148	35,762	36,280	36,829	38,888	39,700
	Non-consolidated	32,595	33,838	34,484	34,892	35,699	—
Shareholders' equity to total assets (%)	Consolidated	58.3	55.8	47.5	47.8	49.6	49.6
	Non-consolidated	63.8	61.2	52.6	51.8	54.2	—
Return on equity (%)	Consolidated	1.9	4.0	4.5	3.7	2.6	3.3
	Non-consolidated	2.1	3.3	3.7	2.4	2.2	—
Operating income to net sales (%)	Consolidated	1.9	5.0	4.2	2.5	2.8	3.2
	Non-consolidated	1.2	3.5	2.3	0.5	0.9	—
Ordinary income to net sales (%)	Consolidated	2.2	5.7	4.5	2.6	2.9	3.3
	Non-consolidated	2.9	5.3	4.0	2.6	2.6	—
Earnings per share (Yen)	Consolidated	32.64	69.28	80.43	67.96	48.81	64.55
	Non-consolidated	34.51	55.25	63.35	41.73	37.71	—
Book-value per share (Yen)	Consolidated	1,695.62	1,775.81	1,801.54	1,828.79	1,931.05	1,970.00
	Non-consolidated	1,618.53	1,680.28	1,712.33	1,732.64	1,772.71	—
Price to earnings ratio (Times)	Consolidated	19.1	15.8	10.2	10.7	16.7	—
	Non-consolidated	18.1	19.9	13.0	17.4	21.6	—
Annual dividends per share (Yen)		22.50	25.00	25.00	23.00	23.00	24.00
Payout ratio (%)	Consolidated	68.9	36.1	31.1	33.8	47.1	37.2
	Non-consolidated	65.2	45.2	39.5	55.1	61.0	—
Number of employees	Consolidated	1,218	1,298	1,321	1,319	1,334	1,365
	Non-consolidated	658	676	692	713	717	—

Balance Sheets (Consolidated)

(Unit : Millions of yen)

	FY2009 (‘08/4-‘09/3)	FY2010 (‘09/4-‘10/3)	FY2011 (‘10/4-‘11/3)	FY2012 (‘11/4-‘12/3)	FY2013 (‘12/4-‘13/3)
Assets					
◇ Current assets	36,563	40,585	47,427	48,321	50,636
Cash and deposits	6,928	6,857	6,443	5,678	6,993
Notes and accounts receivable-trade	17,906	21,719	25,554	27,482	27,121
Inventories	10,675	10,673	13,656	13,327	14,986
Deferred tax assets	451	705	695	508	778
Other	709	745	1,187	1,439	886
Allowance for doubtful accounts	△ 107	△ 116	△ 110	△ 115	△ 131
◇ Noncurrent assets	21,968	23,462	29,013	28,786	27,735
• Property, plant and equipment	17,686	18,657	23,846	23,010	21,381
Buildings and structures	6,465	6,647	6,929	8,700	8,123
Machinery, equipment and vehicles	4,644	4,475	7,581	9,151	7,907
Land	5,270	5,424	5,328	4,700	4,710
Construction in progress	612	1,497	3,428	50	286
Other	692	612	578	408	353
• Intangible assets	460	411	729	795	777
• Investments and other assets	3,821	4,393	4,438	4,981	5,577
Investment securities	2,935	3,719	3,861	4,074	4,783
Deferred tax assets	396	169	286	563	217
Other	497	526	313	350	580
Allowance for doubtful accounts	△ 8	△ 22	△ 23	△ 7	△ 4
Total assets	58,531	64,048	76,441	77,108	78,372
Liabilities					
◇ Current liabilities	18,539	23,297	28,824	28,822	33,825
Notes and accounts payable-trade	7,964	10,122	11,999	11,782	12,478
Short-term loans payable	7,658	7,673	11,549	12,131	11,581
Current portion of bonds	—	—	—	—	5,000
Income taxes payable	75	1,179	226	197	288
Accrued consumption taxes	44	127	41	36	329
Provision for bonuses	—	1,050	864	810	870
Provision for loss on disaster	—	—	270	—	—
Notes payable-facilities	83	93	214	90	43
Other	2,712	3,051	3,657	3,773	3,232
◇ Noncurrent liabilities	4,755	3,870	10,210	10,375	4,437
Bonds payable	—	—	5,000	5,000	—
Long-term loans payable	2,489	1,436	2,847	3,080	1,825
Deferred tax liabilities	—	129	—	64	470
Provision for retirement benefits	2,039	2,064	2,078	1,920	1,783
Other	226	239	284	309	357
Total liabilities	23,294	27,167	39,034	39,197	38,262
Net assets					
◇ Shareholders' equity	34,589	35,541	36,647	37,532	38,052
Capital stock	3,128	3,128	3,128	3,128	3,128
Capital surplus	3,350	3,350	3,350	3,350	3,350
Retained earnings	28,121	29,073	30,180	31,065	31,585
Treasury stock	△ 10	△ 11	△ 11	△ 11	△ 11
◇ Accumulated other comprehensive income	△ 440	221	△ 366	△ 703	836
Valuation difference on available-for-sale securities	72	653	528	578	1,089
Foreign currency translation adjustment	△ 513	△ 431	△ 895	△ 1,281	△ 253
◇ Minority interests	1,088	1,117	1,126	1,081	1,220
Total net assets	35,237	36,880	37,407	37,910	40,109
Total liabilities and net assets	58,531	64,048	76,441	77,108	78,372

Statements of Income (Consolidated)

(Unit : Millions of yen)

	FY2009 (‘08/4-‘09/3)	FY2010 (‘09/4-‘10/3)	FY2011 (‘10/4-‘11/3)	FY2012 (‘11/4-‘12/3)	FY2013 (‘12/4-‘13/3)
◇ Net sales	59,959	56,861	66,454	70,781	67,794
◇ Cost of sales	48,585	43,499	52,992	58,203	54,879
Gross profit	11,374	13,361	13,462	12,577	12,915
Selling, general and administrative expenses	10,257	10,511	10,684	10,798	11,036
Operating income	1,117	2,849	2,777	1,779	1,879
◇ Non-operating income	567	573	550	436	642
Interest income	16	8	42	6	8
Dividends income	100	78	90	116	113
Technical support fee	140	118	133	2	2
Real estate rent	102	104	109	115	116
Foreign exchange gains	—	23	—	—	144
Equity in earnings of affiliates	86	69	66	—	—
Other	120	170	108	194	257
◇ Non-operating expenses	392	198	352	357	587
Interest expenses	202	170	216	298	272
Equity in losses of affiliates	—	—	—	—	1
Foreign exchange losses	144	—	57	4	—
Expenses for suspension of operation	—	—	—	—	251
Other	45	28	78	53	60
Ordinary income	1,291	3,224	2,976	1,858	1,934
◇ Extraordinary income	310	42	166	322	17
Gain on sales of noncurrent assets	282	0	98	102	1
Gain on sales of investment securities	5	—	—	0	—
Reversal of allowance for doubtful accounts	7	—	13	—	—
Reversal of provision for loss on disaster	—	—	—	140	—
Other	15	42	53	78	15
◇ Extraordinary loss	319	619	657	221	136
Loss on sales and retirement of noncurrent assets	52	101	255	50	27
Impairment loss	—	510	—	—	—
Loss on disaster	—	—	328	93	—
Loss on valuation of noncurrent assets	6	6	6	3	—
Loss on sales of investment securities	—	—	0	0	—
Loss on valuation of investment securities	260	0	—	22	108
Other	—	—	67	50	—
Income before income taxes	1,282	2,647	2,484	1,959	1,815
Income taxes—current	498	1,412	903	439	547
Income taxes—deferred	156	△ 287	△ 147	17	191
Minority interests in income	△ 29	128	107	133	93
Net income	657	1,395	1,619	1,368	982

Statements of Cash Flows (Consolidated)

(Unit : Millions of yen)

	FY2009 (‘08/4-‘09/3)	FY2010 (‘09/4-‘10/3)	FY2011 (‘10/4-‘11/3)	FY2012 (‘11/4-‘12/3)	FY2013 (‘12/4-‘13/3)
I . Net cash provided by (used in) operating					
Income before income taxes	1,282	2,647	2,484	1,959	1,815
Depreciation and amortization	2,183	2,185	2,409	3,167	3,358
Impairment loss	—	510	—	—	—
Amortization of goodwill	108	18	—	44	46
Increase (decrease) in allowance for doubtful accounts	△ 6	7	△ 8	△ 8	7
Increase (decrease) in provision for bonuses	—	1,050	△ 185	△ 53	57
Increase (decrease) in provision for retirement benefits	33	23	△ 14	△ 155	△ 146
Increase (decrease) in provision for loss on disaster	—	—	—	△ 270	—
Loss on disaster	—	—	328	93	—
Loss (gain) on valuation of investment securities	260	0	—	22	108
Loss (gain) on sales of investment securities	△ 5	—	0	0	—
Interest and dividends income	△ 117	△ 87	△ 133	△ 123	△ 121
Interest expenses	202	170	216	298	272
Decrease (increase) in notes and accounts receivable-trade	6,079	△ 3,720	△ 2,890	△ 2,100	1,028
Increase (decrease) in notes and accounts payable-trade	△ 3,962	2,113	1,010	△ 65	327
Other, net	△ 1,647	279	△ 3,079	19	61
Sub-total	4,411	5,200	139	2,829	6,816
Interest and dividends income received	158	134	156	129	122
Interest expenses paid	△ 200	△ 161	△ 219	△ 291	△ 284
Income taxes (paid) refund	△ 1,108	△ 204	△ 1,848	△ 414	△ 183
Other, net	—	—	△ 37	△ 138	—
Net cash provided by (used in) operating activities	3,261	4,969	△ 1,810	2,115	6,471
II . Net cash provided by (used in) investment activities					
Purchase of noncurrent assets	△ 1,562	△ 3,725	△ 4,242	△ 3,612	△ 2,308
Purchase of investment securities	△ 70	△ 19	△ 362	△ 225	△ 24
Proceeds from sales of investment securities	11	—	2	5	—
Purchase of investments in (capital of) subsidiaries	△ 173	△ 122	△ 815	△ 124	△ 247
Other, net	△ 63	416	△ 2,428	691	95
Net cash provided by (used in) investment activities	△ 1,858	△ 3,451	△ 7,846	△ 3,265	△ 2,484
III . Net cash provided by (used in) financing activities					
Net increase (decrease) in short-term loans payable	363	△ 978	2,906	1,167	△ 976
Proceeds from long-term loans payable	2,200	273	3,410	2,000	100
Repayment of long-term loans payable	△ 384	△ 428	△ 1,382	△ 2,137	△ 1,458
Proceeds from issuance of bonds	—	—	4,965	—	—
Cash dividends paid	△ 513	△ 443	△ 513	△ 483	△ 463
Cash dividends paid to minority shareholders	△ 20	△ 64	△ 34	△ 82	△ 120
Other, net	△ 0	△ 0	△ 0	△ 0	△ 0
Net cash provided by (used in) financing activities	1,645	△ 1,642	9,352	464	△ 2,919
IV . Effect of exchange rate change on cash and cash equivalents	△ 146	57	△ 107	△ 69	255
V . Net increase (decrease) in cash and cash equivalents	2,901	△ 67	△ 411	△ 755	1,323
VI . Cash and cash equivalents, beginning of term	3,911	6,812	6,745	6,333	5,577
VII . Cash and cash equivalents, end of term	6,812	6,745	6,333	5,577	6,901

Balance Sheets (Non-Consolidated)

(Unit : Millions of yen)

Assets	FY2009 (‘08/4-‘09/3)	FY2010 (‘09/4-‘10/3)	FY2011 (‘10/4-‘11/3)	FY2012 (‘11/4-‘12/3)	FY2013 (‘12/4-‘13/3)
◇ Current assets	29,805	32,194	34,631	37,087	36,846
Cash and deposits	5,012	3,842	2,856	3,037	3,796
Notes and accounts receivable-trade	15,547	18,612	19,766	22,134	20,738
Inventories	7,243	7,497	8,695	8,942	9,174
Other	2,090	2,331	3,402	3,062	3,227
Allowance for doubtful accounts	△ 90	△ 90	△ 90	△ 90	△ 90
◇ Noncurrent assets	21,265	23,053	30,896	30,278	28,985
• Property, plant and equipment	11,907	12,647	15,267	15,170	13,512
Buildings and structures	3,853	3,963	4,453	5,903	5,433
Machinery, equipment and vehicles	2,534	2,189	2,891	4,972	3,846
Land	4,615	4,699	4,605	3,983	3,983
Other	903	1,794	3,316	310	248
• Intangible assets	272	213	276	261	206
• Investments and other assets	9,085	10,192	15,352	14,846	15,267
Investment securities	2,628	3,607	3,763	3,978	4,690
Stocks of subsidiaries and affiliates	3,637	3,817	3,817	3,850	3,850
Investments in capital of subsidiaries and affiliates	1,787	2,002	3,978	4,149	4,523
Other	1,039	773	3,802	2,875	2,204
Allowance for doubtful accounts	△ 8	△ 7	△ 7	△ 7	△ 0
Total assets	51,070	55,247	65,527	67,365	65,832

Liabilities

◇ Current liabilities	14,213	18,317	21,504	22,818	26,512
Notes and accounts payable-trade	6,651	8,467	8,287	9,405	9,190
Short-term loans payable	5,000	4,500	7,153	8,153	7,253
Current portion of long-term loans payable	233	1,200	1,786	1,286	1,374
Current portion of bonds	—	—	—	—	5,000
Accounts payable-other	1,370	1,934	2,780	2,840	2,125
Accrued expenses	647	181	175	210	217
Income taxes payable	55	882	66	68	77
Accrued consumption taxes	23	122	—	—	313
Deposits received	44	45	100	73	74
Provision for bonuses	—	845	683	660	696
Provision for loss on disaster	—	—	270	—	—
Notes payable-facilities	69	77	62	55	30
Other	118	61	138	65	158
◇ Noncurrent liabilities	4,260	3,091	9,539	9,654	3,620
Bonds payable	—	—	5,000	5,000	—
Long-term loans payable	2,330	1,130	2,600	2,833	1,687
Deferred tax liabilities	—	—	—	—	394
Provision for retirement benefits	1,724	1,741	1,702	1,549	1,344
Other	206	219	235	271	193
Total liabilities	18,474	21,408	31,043	32,472	30,132

Net assets

◇ Shareholders' equity	32,507	33,177	33,939	34,296	34,592
Capital stock	3,128	3,128	3,128	3,128	3,128
Capital surplus	3,350	3,350	3,350	3,350	3,350
Retained earnings	26,040	26,709	27,472	27,829	28,125
Treasury stock	△ 10	△ 11	△ 11	△ 11	△ 11
◇ Valuation and translation adjustments	87	661	544	596	1,107
Valuation difference on available-for-sale securities	87	661	544	596	1,107
Total net assets	32,595	33,838	34,484	34,892	35,699
Total liabilities and net assets	51,070	55,247	65,527	67,365	65,832

Statements of Income (Non-Consolidated)

(Unit : Millions of yen)

	FY2009 (‘08/4-‘09/3)	FY2010 (‘09/4-‘10/3)	FY2011 (‘10/4-‘11/3)	FY2012 (‘11/4-‘12/3)	FY2013 (‘12/4-‘13/3)
◇ Net sales	49,850	47,205	52,010	51,899	49,233
◇ Cost of sales	41,398	37,151	42,401	43,644	40,933
Gross profit	8,451	10,054	9,609	8,255	8,300
Selling, general and administrative expenses	7,865	8,402	8,428	7,995	7,871
Operating income	586	1,652	1,180	260	428
◇ Non-operating income	973	934	1,083	1,286	1,284
Interest income	24	20	58	96	80
Dividends income	405	344	495	609	619
Technical support fee	239	229	276	160	104
Real estate rent	150	149	160	170	170
Foreign exchange gains	53	48	38	105	132
Other	100	142	54	144	176
◇ Non-operating expenses	94	90	176	213	444
Interest expenses	66	64	113	170	144
Bond issuance cost	—	—	34	—	—
Expenses for suspension of operation	—	—	—	—	251
Other	27	25	28	43	48
Ordinary income	1,465	2,495	2,088	1,333	1,269
◇ Extraordinary income	286	27	96	212	0
Gain on sales of noncurrent assets	281	—	96	71	0
Gain on sales of investment securities	5	—	—	—	—
Reversal of allowance for doubtful accounts	0	0	0	—	—
Reversal of provision for loss on disaster	—	—	—	140	—
Other	—	26	—	—	—
◇ Extraordinary loss	769	835	630	210	125
Loss on sales and retirement of noncurrent assets	24	86	39	32	16
Impairment loss	—	360	—	—	—
Loss on disaster	—	—	328	93	—
Loss on valuation of noncurrent assets	6	5	6	3	—
Loss on valuation of investment securities	257	—	—	22	108
Loss on valuation of investments in capital of subsidiaries and affiliates	480	383	209	—	—
Other	—	—	47	58	—
Income before income taxes	982	1,687	1,554	1,335	1,143
Income taxes—current	310	970	500	90	170
Income taxes—deferred	△22	△394	△221	404	214
Net income	695	1,112	1,275	840	759

※The statements concerning future performance that are presented in this document are based on information available to issuing date of this report, and therefore the actual results may differ from these forecasted figures due to various unknown factors.

Balance Sheets(Consolidated)

DATA BOOK 2013

(Unit: Millions of yen)

Item	FY2012		FY2013		Increase /Decrease
	As of March 31, 2012		As of March 31, 2013		
	Amount	Com- position ratio	Amount	Com- position ratio	
(Assets)		%		%	
I Current assets					
1. Cash and deposits	5,678		6,993		1,315
2. Notes and accounts receivable-trade	27,482		27,121		△ 360
3. Merchandise and finished goods	6,890		7,216		325
4. Work in process	693		907		213
5. Raw materials and supplies	5,742		6,862		1,119
6. Deferred tax assets	508		778		270
7. Other	1,439		886		△ 553
Allowance for doubtful accounts	△115		△ 131		△ 16
Total current assets	48,321	62.7	50,636	64.6	2,314
II Noncurrent assets					
1. Property, plant and equipment					
(1) Buildings and structures	8,700		8,123		△ 577
(2) Machinery, equipment and vehicles	9,151		7,907		△ 1,243
(3) Land	4,700		4,710		10
(4) Construction in progress	50		286		236
(5) Other	408		353		△ 55
Total property, plant and equipment	23,010	29.8	21,381	27.3	△ 1,629
2. Intangible assets					
(1) Goodwill	160		162		1
(2) Other	634		615		△ 19
Total intangible assets	795	1.0	777	1.0	△ 17
3. Investments and other assets					
(1) Investment securities	4,074		4,783		708
(2) Deferred tax assets	563		217		△ 346
(3) Other	350		580		230
Allowance for doubtful accounts	△7		△ 4		3
Total investments and other assets	4,981	6.5	5,577	7.1	596
Total noncurrent assets	28,786	37.3	27,735	35.4	△ 1,050
Total assets	77,108	100.0	78,372	100.0	1,263

Item	FY2012		FY2013		Increase /Decrease
	As of March 31, 2012		As of March 31, 2013		
	Amount	Com- position ratio	Amount	Com- position ratio	
(Liabilities)		%		%	
I Current liabilities					
1. Notes and accounts payable-trade	11,782		12,478		695
2. Short-term loans payable	12,131		11,581		△ 549
3. Current portion of bonds	-		5,000		5,000
4. Income taxes payable	197		288		90
5. Accrued consumption taxes	36		329		293
6. Provision for bonuses	810		870		60
7. Provision for directors' bonuses	37		38		0
8. Provision for repairs	-		113		113
9. Asset retirement obligations	15		-		△ 15
10. Notes payable-facilities	90		43		△ 47
11. Other	3,720		3,081		△ 639
Total current liabilities	28,822	37.4	33,825	43.1	5,002
II Noncurrent liabilities					
1. Bonds payable	5,000		-		△ 5,000
2. Long-term loans payable	3,080		1,825		△ 1,254
3. Deferred tax liabilities	64		470		406
4. Provision for retirement benefits	1,920		1,783		△ 137
5. Provision for repairs	51		-		△ 51
6. Asset retirement obligations	84		86		1
7. Other	173		270		96
Total noncurrent liabilities	10,375	13.4	4,437	5.7	△ 5,937
Total liabilities	39,197	50.8	38,262	48.8	△ 934
(Net assets)					
I Shareholders' equity					
1. Capital stock	3,128		3,128		-
2. Capital surplus	3,350		3,350		-
3. Retained earnings	31,065		31,585		519
4. Treasury stock	△ 11		△ 11		△ 0
Total shareholders' equity	37,532	48.7	38,052	48.6	519
II Accumulated other comprehensive income					
1. Valuation difference on available-for-sale securities	578		1,089		511
2. Foreign currency translation adjustment	△ 1,281		△ 253		1,028
Total accumulated other comprehensive income	△ 703	△ 0.9	836	1.1	1,539
III Minority interests	1,081	1.4	1,220	1.5	139
Total net assets	37,910	49.2	40,109	51.2	2,198
Total liabilities and net assets	77,108	100.0	78,372	100.0	1,263

Statements of Income(Consolidated)

DATA BOOK 2013

(Unit: Millions of yen)

Item	FY2012 '11/4-'12/3		FY2013 '12/4-'13/3		Increase /Decrease	
	Amount	Ratio	Amount	Ratio	Amount	Rate of change
I Net sales	70,781	100.0	67,794	100.0	△ 2,986	△ 4.2
II Cost of sales	58,203	82.2	54,879	80.9	△ 3,324	△ 5.7
Gross profit	12,577	17.8	12,915	19.1	338	2.7
III Selling, general and administrative expenses	10,798	15.3	11,036	16.3	238	2.2
Operating income	1,779	2.5	1,879	2.8	100	5.6
IV Non-operating income						
Interest income	6		8		1	
Dividends income	116		113		△ 3	
Technical support fee	2		2		△ 0	
Real estate rent	115		116		1	
Foreign exchange gains	—		144		144	
Compensation income for suspension of operation	—		98		98	
Other	194		159		△ 35	
Total non-operating income	436	0.6	642	0.9	206	47.3
V Non-operating expenses						
Interest expenses	298		272		△ 26	
Equity in losses of affiliates	—		1		1	
Foreign exchange losses	4		—		△ 4	
Expenses for suspension of operation	—		251		251	
Other	53		60		6	
Total non-operating expenses	357	0.5	587	0.8	230	64.4
Ordinary income	1,858	2.6	1,934	2.9	76	4.1
VI Extraordinary income						
Gain on sales of noncurrent assets	102		1		△ 100	
Gain on negative goodwill	12		—		△ 12	
Gain on sales of investment securities	0		—		△ 0	
Gain on liquidation of subsidiaries and affiliates	51		—		△ 51	
State subsidy	15		15		—	
Reversal of provision for loss on disaster	140		—		△ 140	
Total extraordinary income	322	0.4	17	0.0	△ 305	△ 94.6
VII Extraordinary loss						
Loss on sales and retirement of noncurrent assets	50		27		△ 22	
Loss on disaster	93		—		△ 93	
Loss on valuation of noncurrent assets	3		—		△ 3	
Loss on sales of investment securities	0		—		△ 0	
Loss on valuation of investment securities	22		108		86	
Loss on abolishment of retirement benefit plan	50		—		△ 50	
Total extraordinary loss	221	0.3	136	0.2	△ 84	△ 38.3
Income before income taxes	1,959	2.7	1,815	2.7	△ 144	△ 7.4
Income taxes—current	439	0.6	547	0.8	107	24.5
Income taxes—deferred	17	0.0	191	0.3	173	966.5
Income before minority interests	1,501	2.1	1,076	1.6	△ 424	△ 28.3
Minority interests in income	133	0.2	93	0.1	△ 39	△ 29.5
Net income	1,368	1.9	982	1.5	△ 385	△ 28.2

<Reference> Statements of Comprehensive Income(Consolidated)

(Unit: Millions of yen)

Income before minority interests	1,501		1,076		△ 424	△ 28.3
Other comprehensive income						
Valuation difference on available-for-sale securities	49		511		461	
Foreign currency translation adjustment	△ 437		1,190		1,628	
Share of other comprehensive income of associates accounted for using equity method	—		3		3	
Total other comprehensive income	△ 388		1,705		2,093	
Comprehensive income	1,113		2,782		1,668	149.9

Statements of Cash Flows (Consolidated)

DATA BOOK 2013

(Unit: Millions of yen)

Item	FY2012	FY2013	Increase /Decrease
	' 11/4-' 12/3	12/4-' 13/3	
	Amount	Amount	
I Net cash provided by (used in) operating			
Income before income taxes	1,959	1,815	△ 144
Depreciation and amortization	3,167	3,358	190
Amortization of goodwill	44	46	1
Gain on negative goodwill	△ 12	—	12
Increase (decrease) in allowance for doubtful accounts	△ 8	7	16
Increase (decrease) in provision for bonuses	△ 53	57	110
Increase (decrease) in provision for directors' bonuses	△ 2	0	2
Increase (decrease) in provision for retirement benefits	△ 155	△ 146	9
Increase (decrease) in provision for loss on disaster	△ 270	—	270
Loss on disaster	93	—	△ 93
Loss (gain) on liquidation of subsidiaries and affiliates	△ 51	—	51
Loss (gain) on valuation of investment securities	22	108	86
Loss on valuation of noncurrent assets	3	—	△ 3
Loss (gain) on sales of investment securities	0	—	△ 0
Loss (gain) on sales and retirement of noncurrent assets	△ 52	26	78
Interest and dividends income	△ 123	△ 121	1
Interest expenses	298	272	△ 26
Equity in (earnings) losses of affiliates	—	1	1
Decrease (increase) in notes and accounts receivable-trade	△ 2,100	1,028	3,129
Decrease (increase) in inventories	152	△ 1,108	△ 1,260
Increase (decrease) in notes and accounts payable-trade	△ 65	327	393
Increase (decrease) in accrued consumption taxes	△ 4	292	296
Other, net	△ 13	850	863
Subtotal	2,829	6,816	3,986
Interest and dividends income received	129	122	△ 6
Interest expenses paid	△ 291	△ 284	7
Payments for loss on disaster	△ 138	—	138
Income taxes (paid) refund	△ 414	△ 183	230
Net cash provided by (used in) operating activities	2,115	6,471	4,355
II Net cash provided by (used in) investing activities			
Decrease (increase) in time deposits	8	9	1
Purchase of property, plant and equipment	△ 3,365	△ 2,180	1,185
Proceeds from sales of property, plant and equipment	694	129	△ 565
Purchase of investment securities	△ 225	△ 24	200
Proceeds from sales of investment securities	5	—	△ 5
Purchase of intangible assets	△ 247	△ 127	119
Purchase of investments in subsidiaries	32	—	32
Purchase of investments in capital of subsidiaries	△ 92	△ 247	△ 155
Purchase of goodwill	—	△ 30	△ 30
Decrease (increase) in other investments	△ 4	△ 12	△ 7
Other, net	△ 5	△ 0	4
Net cash provided by (used in) investing activities	△ 3,265	△ 2,484	781
III Net cash provided by (used in) financing activities			
Net increase (decrease) in short-term loans payable	1,167	△ 976	△ 2,144
Proceeds from long-term loans payable	2,000	100	△ 1,900
Repayment of long-term loans payable	△ 2,137	△ 1,458	678
Purchase of treasury stock	△ 0	△ 0	△ 0
Cash dividends paid	△ 483	△ 463	20
Cash dividends paid to minority shareholders	△ 82	△ 120	△ 37
Net cash provided by (used in) financing activities	464	△ 2,919	△ 3,383
IV Effect of exchange rate change on cash and cash equivalents	△ 69	255	325
V Net increase (decrease) in cash and cash equivalents	△ 755	1,323	2,079
VI Cash and cash equivalents at beginning of period	6,333	5,577	△ 755
VII Cash and cash equivalents at end of period	5,577	6,901	1,323