## DATA BOOK 2006

May 8 th , 2006

Year ended March 31, 2006








|  |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  | 2007 Projection |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change |
| Net sales | Consolidated | 43,173 | 3.9 | 45,981 | 6.5 | 51,470 | 11.9 | 55,991 | 8.8 | 59,500 | 6.3 |
|  | Non- consolidated | 40,050 | 3.9 | 41,135 | 2.7 | 43,922 | 6.8 | 48,183 | 9.7 | 49,700 | 3.1 |
| Operating income | Consolidated | 2,495 | $\triangle 0.1$ | 2,738 | 9.7 | 3,001 | 9.6 | 2,254 | $\triangle 24.9$ | 2,610 | 15.8 |
|  | Non- consolidated | 1,542 | $\triangle 9.0$ | 1,820 | 18.1 | 1,806 | $\triangle 0.8$ | 1,158 | $\triangle 35.9$ | 1,340 | 15.7 |
| Ordinary income | Consolidated | 2,559 | $\triangle 1.5$ | 2,908 | 13.6 | 3,235 | 11.2 | 2,563 | $\triangle 20.8$ | 2,850 | 11.2 |
|  | Nor- consolidated | 1,888 | $\triangle 7.2$ | 2,273 | 20.4 | 2,429 | 6.8 | 1,885 | $\triangle 22.4$ | 2,000 | 6.1 |
| Net income | Consolidated | 746 | 29.2 | 1,560 | 109.0 | 1,826 | 17.0 | 1,329 | $\triangle 27.2$ | 1,600 | 20.4 |
|  | Nor- consolidated | 502 | 22.9 | 1,404 | 179.6 | 1,634 | 16.4 | 1,243 | $\triangle 23.9$ | 1,300 | 4.6 |
| Total assets | Consolidated | 46,827 | $\triangle 3.1$ | 52,117 | 11.3 | 54,640 | 4.8 | 62,012 | 13.5 | 65,820 | 6.1 |
|  | Non-consolidated | 43,411 | $\triangle 3.6$ | 46,305 | 6.7 | 48,284 | 4.3 | 53,659 | 11.1 | 57,160 | 6.5 |
| Shareholders' equity | Consolidated | 26,812 | 1.0 | 28,942 | 7.9 | 30,330 | 4.8 | 34,666 | 14.3 | 35,860 | 3.4 |
|  | Non- consolidated | 25,763 | 0.9 | 27,936 | 8.4 | 29,183 | 4.5 | 32,925 | 12.8 | 33,830 | 2.7 |
| Return on equity | Consolidated | 2.8\% |  | 5.6\% |  | 6.2\% |  | 4.1\% |  | 4.5\% |  |
|  | Nor-consolidated | 2.0\% |  | 5.2\% |  | 5.7\% |  | 4.0\% |  | 3.9\% |  |

Note to 2007 Projection
(1) "Shareholders' equity" is obtained by totaling owners' equity and valuation and translation adjustments in "Accounting Standard for Presentation of Net Assets in the Balance Sheet ,ASBJ Statement No.5."

## Segment Information (Consolidated)

## Net Sales <br> Year Ended March 31, 2006



| Year ended March 31 |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  | 2007 Projection |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change |
| Paper chemicals | Net sales | 16,954 | 3.3 | 17,444 | 2.9 | 19,593 | 12.3 | 21,374 | 9.1 | 22,070 | 3.3 |
|  | Operating income | 860 | $\triangle 16.9$ | 902 | 4.9 | 964 | 6.8 | 742 | $\triangle 23.0$ | 840 | 13.2 |
|  | Operating income/sales | 5.1\% |  | 5.2\% |  | 4.9\% |  | 3.5\% |  | 3.8\% |  |
| Speciality chemicals | Net sales | 25,535 | 5.9 | 27,645 | 8.3 | 31,178 | 12.8 | 33,677 | 8.0 | 36,320 | 7.8 |
|  | Operating income | 1,624 | 13.8 | 1,803 | 11.1 | 2,007 | 11.3 | 1,417 | $\triangle 29.4$ | 1,670 | 17.8 |
|  | Operating income/sales | 6.4\% |  | 6.5\% |  | 6.4\% |  | 4.2\% |  | 4.6\% |  |
| Others | Net sales | 682 | $\triangle 34.8$ | 892 | 30.7 | 698 | $\triangle 21.7$ | 939 | 34.5 | 1,110 | 18.2 |
|  | Operating income | 10 | $\triangle 70.4$ | 31 | 193.0 | 29 | $\triangle 6.1$ | 94 | 216.8 | 100 | 6.0 |
|  | Operating income/sales | 1.6\% |  | 3.6\% |  | 4.3\% |  | 10.0\% |  | 9.0\% |  |
| Consolidated total | Net sales | 43,173 | 3.9 | 45,981 | 6.5 | 51,470 | 11.9 | 55,991 | 8.8 | 59,500 | 6.3 |
|  | Operating income | 2,495 | $\triangle 0.1$ | 2,738 | 9.7 | 3,001 | 9.6 | 2,254 | $\triangle 24.9$ | 2,610 | 15.8 |
|  | Operating income/sales | 5.8\% |  | 6.0\% |  | 5.8\% |  | 4.0\% |  | 4.4\% |  |

## Segment Information (Non- consolidated)

## Net Sales <br> Year Ended March 31, 2006



| Year ended March 31 | 2003 |  | 2004 |  | 2005 |  | 2006 |  | 2007 Projection |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change |
| Paper chemicals | 11,934 | $\triangle 1.0$ | 12,194 | 2.2 | 12,592 | 3.3 | 13,335 | 5.9 | 13,550 | 1.6 |
| Printing inks and paints resin | 11,082 | 3.9 | 11,566 | 4.4 | 11,948 | 3.3 | 13,462 | 12.7 | 14,250 | 5.8 |
| Adhesives resin | 6,190 | 6.0 | 5,873 | $\triangle 5.1$ | 5,885 | 0.2 | 6,050 | 2.8 | 6,250 | 3.3 |
| Chemicals for electronics | 3,219 | 20.9 | 3,350 | 4.1 | 3,828 | 14.3 | 4,423 | 15.5 | 5,200 | 17.6 |
| Sub-total | 32,427 | 3.8 | 32,985 | 1.7 | 34,255 | 3.9 | 37,271 | 8.8 | 39,250 | 5.3 |
| Others | 7,622 | 4.1 | 8,150 | 6.9 | 9,667 | 18.6 | 10,911 | 12.9 | 10,450 | $\triangle 4.2$ |
| Non- consolidated total | 40,050 | 3.9 | 41,135 | 2.7 | 43,922 | 6.8 | 48,183 | 9.7 | 49,700 | 3.1 |

## Management index

| Year ended March 31 |  | 2003 | 2004 | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital investment (Completion basis) (Millions of Yen) | Consolidated | 2,065 | 1,068 | 1,621 | 4,919 | 2,190 |
|  | Non- consolidated | 1,909 | 816 | 990 | 2,110 | 1,730 |
| Capital investment (Cash flows basis) (Millions of Yen) | Consolidated | 1,303 | 1,131 | 1,975 | 4,467 | 2,750 |
|  | Non- consolidated | 1,116 | 805 | 1,160 | 1,966 | 1,730 |
| Depreciation and amortization (Millions of Yen) | Consolidated | 1,607 | 1,572 | 1,587 | 1,655 | 1,850 |
|  | Non- consolidated | 1,376 | 1,285 | 1,170 | 1,208 | 1,280 |
| R \& D expenses (Millions of Yen) | Consolidated | - | 2,162 | 2,340 | 2,257 | 2,500 |
|  | Non- consolidated | 1,894 | 1,986 | 1,991 | 1,899 | 2,120 |
| Interest- bearing debt (Millions of Yen) | Consolidated | 6,785 | 6,798 | 6,084 | 6,785 | 7,560 |
|  | Non- consolidated | 6,402 | 5,581 | 5,280 | 5,572 | 6,440 |
| Shareholders' equity to total assets \%) | Consolidated | 57.3 | 55.5 | 55.5 | 55.9 | 54.5 |
|  | Non- consolidated | 59.3 | 60.3 | 60.4 | 61.4 | 59.2 |
| Return on equity \%) | Consolidated | 2.8 | 5.6 | 6.2 | 4.1 | 4.5 |
|  | Non- consolidated | 2.0 | 5.2 | 5.7 | 4.0 | 3.9 |
| Ordinary income to net sales (\%) | Consolidated | 5.9 | 6.3 | 6.3 | 4.6 | 4.8 |
|  | Non- consolidated | 4.7 | 5.5 | 5.5 | 3.9 | 4.0 |
| Earnings per share-Basic (Yen) | Consolidated | 45.62 | 97.02 | 113.33 | 81.80 | 79.42 |
|  | Non- consolidated | 30.36 | 87.33 | 101.45 | 76.59 | 64.53 |
| Book-value per share (Yen) | Consolidated | 1,696.93 | 1,831.65 | 1,919.12 | 2,063.56 | 1,780.00 |
|  | Non- consolidated | 1,630.49 | 1,767.91 | 1,846.46 | 1,959.90 | 1,680.00 |
| Price to earnings ratio | Consolidated | 18.6 | 15.2 | 14.5 | 16.1 | - |
|  | Non- consolidated | 28.0 | 16.8 | 16.2 | 17.2 | - |
| Annual Dividends per share (Yen) |  | 18.00 | 18.00 | 20.00 | 20.00 | 20.00 |
| Payout ratio (\%) |  | 59.3 | 20.6 | 19.7 | 26.1 | 31.0 |
| Number of employees | Consolidated | 760 | 923 | 923 | 1,084 | 1,125 |
|  | Non- consolidated | 623 | 635 | 638 | 645 | 652 |

Note to 2007 Projection
(1) "Shareholders' equity" is obtained by totaling owners' equity and valuation and translation adjustments
in "Accounting Standard for Presentation of Net Assets in the Balance Sheet, ASBJ Statement No.5."
(2)"Book-value per share" is obtained by deducting minority interests from net assets.

Balance Sheets (Consolidated) Assets
(Unit : Millions of Yen)

| Year ended March 31 | 2002 | 2003 | 2004 | 2005 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\diamond$ Current Assets | 28,913 | 28,548 | 30,390 | 32,585 | 35,451 |
| Cash and time deposits | 4,157 | 5,999 | 5,152 | 5,513 | 4,187 |
| Trade notes and accounts receivable | 17,816 | 15,837 | 18,247 | 19,170 | 21,167 |
| Marketable securities | 150 | 5 | 1 | 2 | 506 |
| Inventories | 6,203 | 6,098 | 6,203 | 7,014 | 8,492 |
| Deferred tax assets | 202 | 351 | 459 | 438 | 411 |
| Other current assets | 439 | 343 | 431 | 562 | 808 |
| Allowance for doubtful receivables | $\triangle 55$ | $\triangle 86$ | $\triangle 105$ | $\triangle 115$ | $\triangle 122$ |
| $\diamond$ Fixed Assets | 19,430 | 18,278 | 21,727 | 22,054 | 26,561 |
| - Tangible Fixed Assets | 14,489 | 13,994 | 14,942 | 15,151 | 17,988 |
| Building and structures | 5,050 | 5,484 | 5,642 | 5,448 | 6,088 |
| Machinery and material- handling equipment | 4,113 | 3,818 | 3,844 | 3,935 | 5,871 |
| Land | 3,917 | 3,917 | 4,569 | 4,535 | 5,240 |
| Construction in progress | 820 | 57 | 116 | 467 | 32 |
| Other fixed assets | 586 | 716 | 769 | 764 | 755 |
| - Intangible Fixed Assets | 169 | 142 | 1,166 | 1,021 | 924 |
| - Investments and Other Assets | 4,771 | 4,142 | 5,617 | 5,881 | 7,648 |
| Investments in secuities | 3,555 | 2,989 | 4,984 | 5,254 | 7,036 |
| Deferred tax assets | 453 | 500 | 134 | 142 | 140 |
| Others | 891 | 1,000 | 838 | 777 | 751 |
| Allowance for doubtful receivables | $\triangle 129$ | $\triangle 347$ | $\triangle 339$ | $\triangle 293$ | $\triangle 280$ |
| Total Assets | 48,344 | 46,827 | 52,117 | 54,640 | 62,012 |

Liabilities

|  | 18,047 | 16,629 | 18,224 | 19,171 | 21,455 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Current Liabilities | 8,395 | 7,552 | 8,706 | 9,863 | 10,910 |
| Trade notes and accounts payable | 6,945 | 6,304 | 5,800 | 5,281 | 6,530 |
| Short- term bank loans | 112 | 433 | 833 | 712 | 698 |
| Accrued income taxes | 43 | 37 | 153 | 25 | 45 |
| Accrued consumption taxes | 194 | 69 | 95 | 104 | 84 |
| Notes for capital investment | 2,356 | 2,231 | 2,634 | 3,183 | 3,185 |
| Other current liabilities | 2,842 | 2,443 | 3,647 | 3,457 | 3,833 |
| Long- term Liabilities | 935 | 481 | 998 | 802 | 254 |
| Long- term bank loans | - | - | 409 | 384 | 1,293 |
| Deferred tax liabilities | 1,672 | 1,692 | 1,945 | 1,947 | 1,976 |
| Provision for retirement benefits | 233 | 268 | 289 | 323 | 272 |
| Provision for retirement allowances for directors | 1 | 1 | 3 | 0 | 35 |
| Other long- term liabilities | 20,890 | 19,073 | 21,871 | 22,629 | 25,289 |
| Total Liabilities | 915 | 941 | 1,303 | 1,680 | 2,057 |
| Minority Interests |  |  |  | 3 |  |

Shareholders' Equity

| $\diamond$ Common stock | 2,365 | 2,365 | 2,365 | 2,365 | 3,128 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\diamond$ Additional paid- in capital | 2,587 | 2,587 | 2,587 | 2,587 | 3,350 |
| $\diamond$ Retained earnings | 21,413 | 21,899 | 23,023 | 24,519 | 25,482 |
| $\diamond$Gain/loss from revaluation of other investments in | 149 | 130 | 1,342 | 1,273 | 2,625 |
| $\diamond$ securities | 26 | $\triangle 166$ | $\triangle 372$ | $\triangle 412$ | 84 |
| $\diamond$ Foreign currency translation adjustments | $\triangle 3$ | $\triangle 3$ | $\triangle 3$ | $\triangle 3$ | $\triangle 3$ |
| Cost of treasury stock | 26,538 | 26,812 | 28,942 | 30,330 | 34,666 |
| Total Shareholders' Equity | 48,344 | 46,827 | 52,117 | 54,640 | 62,012 |
| Total Liabilities, Minority Interest and |  |  |  |  |  |

## Statements of Income (Consolidated)

(Unit : Millions of Yen)

| Year ended March 31 | 2002 | 2003 | 2004 | 2005 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\diamond$ Net sales | 41,563 | 43,173 | 45,981 | 51,470 | 55,991 |
| $\diamond$ Cost of sales | 31,476 | 33,022 | 34,916 | 39,280 | 44,212 |
| Gross profit | 10,086 | 10,150 | 11,064 | 12,190 | 11,778 |
| Selling, general and administrative expenses | 7,587 | 7,655 | 8,326 | 9,188 | 9,524 |
| Operating Income | 2,499 | 2,495 | 2,738 | 3,001 | 2,254 |
| $\diamond$ Other Income | 272 | 273 | 333 | 352 | 440 |
| Interest income | 35 | 24 | 17 | 19 | 19 |
| Dividend income | 27 | 30 | 31 | 44 | 56 |
| Loyalty income | 30 | 48 | 89 | 74 | 99 |
| Rent on real estate income | 38 | 43 | 55 | 56 | 56 |
| Foreign exchange profit | 9 | - | - | - | 78 |
| Equity in earnings of non- consolidated subusidiaries | 52 | 72 | 59 | 38 | 49 |
| Miscellaneous income | 78 | 54 | 81 | 117 | 79 |
| $\diamond$ Other Expenses | 173 | 209 | 163 | 118 | 131 |
| Interest expense | 100 | 85 | 47 | 57 | 67 |
| Stock issuance cost | - | - | - | - | 21 |
| Losses on securities sold | 7 | - | - | - | - |
| Losses on sales of investments in securities | - | 42 | 2 | - | - |
| Foreign exchange loss | - | 14 | 12 | 7 | - |
| Miscellaneous expenses | 65 | 67 | 100 | 53 | 42 |
| Ordinary income | 2,597 | 2,559 | 2,908 | 3,235 | 2,563 |


| $\checkmark$ Extraordinary Gains | 58 | 0 | 0 | 143 | 53 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Gains on disposal of fixed assets | 27 | 0 | 0 | 141 | 50 |
| Reversal of provision for credit losses | 30 | 0 | - | 2 | 3 |
| Extraordinary Losses | 1,386 | 1,018 | 43 | 66 | 69 |
| Losses on disposal of fixed assets | 41 | 178 | 40 | 61 | 34 |
| Losses on sales of investments in securities | - | - | - | - | 13 |
| Losses from revaluation of investments in securities | 1,233 | 526 | 0 | - | - |
| Losses from bad debts | - | 197 | - | - | - |
| Losses from fixed asset revaluation | 111 | 114 | 2 | 4 | 0 |
| Others | - | - | - | - | 22 |
| Income before provision for income taxes | 1,269 | 1,541 | 2,865 | 3,312 | 2,547 |
| Corporate income, local and business taxes | 538 | 742 | 1,168 | 1,238 | 1,021 |
| Adjustments to income taxes | $\triangle 64$ | $\triangle 179$ | $\triangle 53$ | 36 | 0 |
| Minority interest in net income of consolidated subusidiaries | 217 | 232 | 190 | 210 | 196 |
| Net Income | 578 | 746 | 1,560 | 1,826 | 1,329 |

## Statements of Cash Flows (consolidated)

(Unit : Millions of Yen)

| Year ended March 31 | 2002 | 2003 | 2004 | 2005 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I .Cash Flows from Operating Activities |  |  |  |  |  |
| Net income before adjustments to reconcile income to net cash provided by operating activites | 1,269 | 1,541 | 2,865 | 3,312 | 2,547 |
| Depreciation and amortization | 1,710 | 1,607 | 1,572 | 1,587 | 1,655 |
| amortization of consolidation difference | - | - | 121 | 216 | 216 |
| Increase(decrease) in provison of allowance for doubtful receivables | $\triangle 16$ | 259 | 11 | 15 | $\triangle 13$ |
| Increase(decrease) in provision for retirement benefits | $\triangle 167$ | 20 | 47 | 1 | 29 |
| Losses from revaluation of investments in securities | 1,233 | 526 | 0 | - | - |
| Gains on disposal of investments in securities | - | 42 | 2 | $\triangle 12$ | 13 |
| Interest and dividends received | $\triangle 63$ | $\triangle 54$ | $\triangle 48$ | $\triangle 64$ | $\triangle 76$ |
| Interest expenses | 100 | 85 | 47 | 57 | 67 |
| Increase(decrease) of accounts receivable | 1,421 | 1,681 | $\triangle 1,080$ | $\triangle 920$ | $\triangle 1,858$ |
| Increase(decrease) of trade notes | $\triangle 1,296$ | $\triangle 792$ | 385 | 1,144 | 930 |
| Others, net | $\triangle 81$ | 365 | 238 | $\triangle 1,050$ | $\triangle 1,470$ |
| Sub- total | 4,109 | 5,282 | 4,165 | 4,285 | 2,039 |
| Interest and dividends received | 87 | 80 | 72 | 73 | 83 |
| Interest paid | $\triangle 96$ | $\triangle 75$ | $\triangle 45$ | $\triangle 60$ | $\triangle 65$ |
| Income taxes paid | $\triangle 1,030$ | $\triangle 413$ | $\triangle 908$ | $\triangle 1,323$ | $\triangle 1,042$ |
| Net cash provided by operating activities | 3,069 | 4,874 | 3,283 | 2,975 | 1,015 |
| II .Cash Flows from Investing Activities |  |  |  |  |  |
| Acquisition of fixed assets | $\triangle 1,931$ | $\triangle 1,303$ | $\triangle 1,131$ | $\triangle 1,975$ | $\triangle 4,467$ |
| Purchase of investment in securities | $\triangle 124$ | $\triangle 101$ | $\triangle 21$ | $\triangle 387$ | $\triangle 37$ |
| Proceeds from sales of investments in securities | - | 57 | 197 | 20 | 7 |
| Additional acquisition of shares of consolidated subsidiaries | - | - | $\triangle 1,972$ | - | - |
| Increase(decrease) of notes for capital investment | 20 | $\triangle 124$ | 26 | 8 | $\triangle 20$ |
| Others, net | $\triangle 61$ | $\triangle 324$ | 420 | 448 | $\triangle 119$ |
| Net cash used in investing activities | $\triangle 2,097$ | $\triangle 1,795$ | $\triangle 2,481$ | $\triangle 1,885$ | $\triangle 4,637$ |
| IIII .Cash Flows from Financing Activities |  |  |  |  |  |
| Increase(decrease) in short- term debt | $\triangle 300$ | 1,540 | $\triangle 392$ | $\triangle 494$ | 651 |
| Proceeds from long- term debt | 700 | - | - | 98 | 328 |
| Repayment of long- term debt | $\triangle 809$ | $\triangle 2,635$ | $\triangle 495$ | $\triangle 314$ | $\triangle 217$ |
| Proceeds from stock issuance | - | - | - | - | 1,525 |
| Dividends paid | $\triangle 268$ | $\triangle 236$ | $\triangle 410$ | $\triangle 299$ | $\triangle 331$ |
| Dividends paid to minority interest | $\triangle 111$ | $\triangle 117$ | $\triangle 102$ | $\triangle 120$ | $\triangle 121$ |
| Others, net | $\triangle 3$ | $\triangle 0$ | $\triangle 0$ | 299 | 88 |
| Net cash used in financing activities | $\triangle 792$ | $\triangle 1,449$ | $\triangle 1,400$ | $\triangle 832$ | 1,923 |
| IV .Effect of Exchange- rate Change on Cash and Cash Equivalents | 70 | $\triangle 68$ | $\triangle 61$ | $\triangle 18$ | 269 |
| V .Net Increase in Cash and Cash Equivalents | 250 | 1,561 | $\triangle 659$ | 239 | $\triangle 1,429$ |
| VI .Cash and Cash Equivalents, Beginning of Year | 3,783 | 4,034 | 5,596 | 4,936 | 5,175 |
| VII .Cash and Cash Equivalents, End of Year | 4,034 | 5,596 | 4,936 | 5,175 | 3,746 |

Balance Sheets (Non- consolidated)

# Assets 

(Unit : Millions of Yen)

|  | Year ended March 31 | 2002 | 2003 | 2004 | 2005 | 2006 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Current Assets | 26,135 | 25,543 | 25,437 | 25,728 | 28,011 |  |
| Cash and time deposits | 3,157 | 4,848 | 3,722 | 2,124 | 2,081 |  |
| Trade notes and accounts receivable | 17,056 | 15,099 | 16,116 | 17,055 | 18,716 |  |
| Marketable securities | 150 | - | - | - | 503 |  |
| Inventories | 5,213 | 5,059 | 4,949 | 5,337 | 5,704 |  |
| Other current assets | 595 | 606 | 728 | 1,301 | 1,095 |  |
| Allowance for doubtful receivables | $\triangle 38$ | $\triangle 70$ | $\triangle 80$ | $\triangle 9$ | $\triangle 90$ |  |
| Fixed Assets | 18,902 | 17,868 | 20,867 | 22,555 | 25,648 |  |
| Tangible Fixed Assets | 13,140 | 12,775 | 12,294 | 12,157 | 12,794 |  |
| Buildings and structures | 4,557 | 5,033 | 4,814 | 4,570 | 4,452 |  |
| Machinery and material- handling equipment | 3,403 | 3,258 | 3,037 | 3,049 | 3,273 |  |
| Land | 3,911 | 3,911 | 3,910 | 3,875 | 4,583 |  |
| Other fixed assets | 1,267 | 571 | 533 | 662 | 484 |  |
| Intangible Fixed Assets | 110 | 74 | 52 | 98 | 155 |  |
| Investments and Other Assets | 5,651 | 5,018 | 8,520 | 10,299 | 12,698 |  |
| Investments in securities | 3,337 | 2,781 | 4,632 | 4,907 | 6,658 |  |
| Investments in subsidiaries | 1,265 | 1,265 | 3,292 | 3,292 | 3,292 |  |
| Investments in affiliates | 264 | 264 | 329 | 1,558 | 1,828 |  |
| Deferred tax assets | 393 | 440 | - | - | - |  |
| Others | 398 | 503 | 504 | 776 | 1,124 |  |
| Allowance for doubtful receivables | $\triangle 8$ | $\triangle 236$ | $\triangle 238$ | $\triangle 235$ | $\triangle 206$ |  |
| Total Assets | 45,037 | 43,411 | 46,305 | 48,284 | 53,659 |  |

## Liabilities

| $\diamond$ Current Liabilities | 16,772 | 15,282 | 15,758 | 16,623 | 17,237 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Trade notes and accounts pay able | 8,120 | 7,101 | 7,570 | 8,450 | 9,169 |
| Short- term bank loans | 3,900 | 5,500 | 5,100 | 4,900 | 5,100 |
| Due within one year long- term bank loans | 2,598 | 420 | 174 | 208 | 225 |
| Accrued payable | 1,139 | 1,101 | 1,246 | 1,758 | 1,483 |
| Accrued expenses | 690 | 684 | 763 | 753 | 662 |
| Accrued income taxes | 16 | 319 | 609 | 404 | 434 |
| Accrued consumption taxes | 40 | 30 | 143 | 13 | 24 |
| Deposits payable | 71 | 53 | 54 | 49 | 52 |
| Notes for capital investment | 194 | 69 | 95 | 84 | 84 |
| Long- term Liabilities | 2,730 | 2,365 | 2,610 | 2,477 | 3,496 |
| Long- term bank loans | 902 | 481 | 306 | 172 | 246 |
| Deferred tax liabilities | - | - | 406 | 382 | 1,286 |
| Provision for retirement benefits | 1,594 | 1,615 | 1,675 | 1,676 | 1,686 |
| Provision for retirement allowances for directors | 233 | 268 | 221 | 246 | 241 |
| Others | - | - | - | - | 34 |
| Total Liabilities | 19,502 | 17,648 | 18,368 | 19,100 | 20,733 |

Shareholders' Equity

| $\diamond$ Common stock | 2,365 | 2,365 | 2,365 | 2,365 | 3,128 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\diamond$ Capital surplus | 2,587 | 2,587 | 2,587 | 2,587 | 3,350 |
| $\diamond$ Earned surplus | 20,440 | 20,686 | 21,657 | 22,966 | 23,845 |
| $\diamond$ Gain/loss from revaluation of other investments in securities | 145 | 128 | 1,329 | 1,268 | 2,606 |
| $\diamond$ Cost of treasury stocks | $\triangle 3$ | $\triangle 3$ | $\triangle 3$ | $\triangle 3$ | $\triangle 3$ |
| Total Shareholders' Equity | 25,535 | 25,763 | 27,936 | 29,183 | 32,925 |
| Total Liabilities and Shareholders' Equity | 45,037 | 43,411 | 46,305 | 48,284 | 53,659 |

## Statements of Income (Non- consolidated)

|  |  |  |  | (Unit : Millions of Yen) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 2006 |  |  |  |  |

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[^0]:    ※The statements concerning future performance that are presented in this document are based on information available to issuing date of this report, and therefore the actual results may differ from these forecasted figures due to various unknown factors.

