DATA BOOK 2010

February 1st, 2010
3rd Quarter ended December 31, 2009


* Achievement transition(Consolidated)




| Consolidated | $\begin{gathered} \text { FY2008(3Q) } \\ (' 07 / 4-07 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2009(3Q) } \\ (' 08 / 4-08 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2010(3Q) } \\ (' 09 / 4-09 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2008 } \\ \left(' 07 / 4-{ }^{\prime} 08 / 3\right) \end{gathered}$ |  | $\begin{gathered} \text { FY2009 } \\ \left(' 08 / 4-\prime^{\prime} 09 / 3\right) \end{gathered}$ |  | $\begin{aligned} & \text { FY2010 forecast } \\ & \text { ('09/4-'10/3) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | \%Change | $\begin{array}{\|c} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | \%Change | $\begin{gathered} \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{gathered}$ | \%Change | $\begin{array}{\|c\|} \hline \text { Millions of } \\ Y_{e n} \\ \hline \end{array}$ | \%Change | $\begin{array}{\|c} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | \%Change | $\begin{array}{\|c} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | \%Change |
| Net sales | 49,702 | 7.4 | 48,948 | $\triangle 1.5$ | 41,860 | $\triangle 14.5$ | 66,171 | 7.3 | 59,959 | $\triangle 9.4$ | 56,500 | $\triangle 5.8$ |
| Operating income | 2,469 | 12.1 | 1,675 | $\triangle 32.1$ | 2,554 | 52.4 | 3,031 | 7.1 | 1,117 | $\triangle 63.1$ | 2,650 | 137.2 |
| Ordinary income | 2,749 | 15.9 | 1,878 | $\triangle 31.7$ | 2,853 | 51.9 | 3,222 | 10.8 | 1,291 | $\triangle 59.9$ | 2,900 | 124.5 |
| Net income | 1,503 | 8.7 | 1,112 | $\triangle 26.0$ | 1,423 | 28.0 | 1,775 | 8.4 | 657 | $\triangle 63.0$ | 1,350 | 105.4 |

* Management index(Consolidated)

| Consolidated | $\begin{gathered} \text { FY2008(3Q) } \\ (' 07 / 4-07 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2009(3Q) } \\ (' 08 / 4-08 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2010(3Q) } \\ (' 09 / 4-09 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2008 } \\ \left(' 07 / 4-{ }^{\prime} 08 / 3\right) \end{gathered}$ |  | $\begin{gathered} \text { FY2009 } \\ (' 08 / 4-\text { '09/3) } \end{gathered}$ |  | $\begin{aligned} & \text { FY2010 forecast } \\ & \text { ('09/4-'10/3) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | Increase /Decrease | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | Increase /Decrease | $\begin{array}{\|c\|} \hline \text { Millions of } \\ \text { Yen } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Increase } \\ \text { /Decrease } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Millions of } \\ \text { Yen } \\ \hline \end{gathered}$ | Increase /Decrease | $\begin{array}{\|c} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | Increase /Decrease | $\begin{gathered} \hline \text { Millions of } \\ \text { Yen } \\ \hline \end{gathered}$ | Increase Decrease |
| Capital investment | 2,408 | 1,702 | 946 | $\triangle 1,461$ | 964 | 17 | 2,991 | 1,417 | 1,349 | $\triangle 1,642$ | 3,250 | 1,900 |
| Depreciation and amortization | 1,526 | 179 | 1,614 | 88 | 1,557 | $\triangle 57$ | 2,091 | 259 | 2,183 | 91 | 2,250 | 66 |
| R \& D expenses | 1,847 | 112 | 2,031 | 184 | 2,089 | 57 | 2,495 | 174 | 2,637 | 141 | 3,000 | 362 |
| Interest-bearing debt | 8,622 | $\triangle 761$ | 9,868 | 1,246 | 8,011 | $\triangle 1,857$ | 8,275 | $\triangle 1,553$ | 10,147 | 1,872 | 8,500 | $\triangle 1,647$ |

[^0]* Segment information(Consolidated)




| Consolidated |  | $\begin{gathered} \text { FY2008(3Q) } \\ (' 07 / 4-07 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2009(3Q) } \\ (' 08 / 4-08 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2010(3Q) } \\ (' 09 / 4-09 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2008 } \\ (' 07 / 4-\text { '08/3) } \end{gathered}$ |  | $\begin{gathered} \text { FY2009 } \\ \left(' 08 / 4-{ }^{\prime} 09 / 3\right) \end{gathered}$ |  | FY2010 forecast ('09/4-'10/3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change | Millions of Yen | \%Change |
| Paper chemicals | Net sales | 17,383 | 5.2 | 16,161 | $\triangle 7.0$ | 12,860 | $\triangle 20.4$ | 23,038 | 3.8 | 19,737 | $\triangle 14.3$ | 17,100 | $\triangle 13.4$ |
|  | Operating income | 1,053 | 20.3 | 436 | $\triangle 58.6$ | 859 | 96.7 | 1,283 | 13.1 | 396 | $\triangle 69.1$ | 820 | 106.9 |
|  | Operating income/sales | 6.1\% |  | 2.7\% |  | 6.7\% |  | 5.6\% |  | 2.0\% |  | 4.8\% |  |
| Speciality chemicals | Net sales | 31,770 | 9.0 | 32,225 | 1.4 | 28,690 | $\triangle 11.0$ | 42,420 | 10.0 | 39,550 | $\triangle 6.8$ | 39,000 | $\triangle 1.4$ |
|  | Operating income | 1,364 | 6.4 | 1,188 | $\triangle 12.9$ | 1,691 | 42.3 | 1,677 | 3.0 | 678 | $\triangle 59.6$ | 1,820 | 168.3 |
|  | Operating income/sales | 4.3\% |  | 3.7\% |  | 5.9\% |  | 4.0\% |  | 1.7\% |  | 4.7\% |  |
| Others | Net sales | 549 | $\triangle 5.0$ | 561 | 2.2 | 309 | $\triangle 44.9$ | 712 | $\triangle 21.8$ | 671 | $\triangle 5.7$ | 400 | $\triangle 40.5$ |
|  | Operating income | 50 | 15.6 | 49 | $\triangle 1.4$ | 3 | $\triangle 93.4$ | 69 | 2.8 | 42 | $\triangle 39.2$ | 10 | $\triangle 76.4$ |
|  | Operating income/sales | 9.2\% |  | 8.9\% |  | 1.1\% |  | 9.8\% |  | 6.3\% |  | 2.5\% |  |
| Consolidated total | Net sales | 49,702 | 7.4 | 48,948 | $\triangle 1.5$ | 41,860 | $\triangle 14.5$ | 66,171 | 7.3 | 59,959 | $\triangle 9.4$ | 56,500 | $\triangle 5.8$ |
|  | Operating income | 2,469 | 12.1 | 1,675 | $\triangle 32.1$ | 2,554 | 52.4 | 3,031 | 7.1 | 1,117 | $\triangle 63.1$ | 2,650 | 137.2 |
|  | Operating income/sales | 5.0\% |  | 3.4\% |  | 6.1\% |  | 4.6\% |  | 1.9\% |  | 4.7\% |  |

[^1]

| Consolidated | $\begin{gathered} \text { FY2008(3Q) } \\ (' 07 / 4-07 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2009(3Q) } \\ (' 08 / 4-08 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2010(3Q) } \\ (' 09 / 4-09 / 12) \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { FY2008 } \\ (' 07 / 4-\text { '08/3) } \end{gathered}$ |  | $\begin{gathered} \text { FY2009 } \\ (' 08 / 4-\text { '09/3) } \end{gathered}$ |  | $\begin{aligned} & \text { FY2010 forecast } \\ & \text { ('09/4-'10/3) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | \%Change | $\begin{gathered} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{gathered}$ | \%Change | $\begin{gathered} \hline \text { Millions of } \\ \text { Yen } \\ \hline \end{gathered}$ | \%Change | Millions of Yen | \%Change | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | \%Change | Millions of Yen | \%Change |
| Paper chemicals business | 17,383 | 5.2 | 16,161 | $\triangle 7.0$ | 12,860 | $\triangle 20.4$ | 23,038 | 3.8 | 19,737 | $\triangle 14.3$ | 17,100 | $\triangle 13.4$ |
| Speciality chemicals business | 22,817 | 8.4 | 22,776 | $\triangle 0.2$ | 19,436 | $\triangle 14.7$ | 30,470 | 9.6 | 28,464 | $\triangle 6.6$ | 26,400 | $\triangle 7.3$ |
| Total Basis business | 40,200 | 7.0 | 38,937 | $\triangle 3.1$ | 32,297 | $\triangle 17.1$ | 53,509 | 7.0 | 48,202 | $\triangle 9.9$ | 43,500 | $\triangle 9.8$ |
| Share | 80.9\% |  | 79.5\% |  | 77.2\% |  | 80.9\% |  | 80.4\% |  | 77.0\% |  |
| Photo-Electronic materials business | 6,422 | 7.9 | 6,907 | 7.6 | 6,924 | 0.2 | 8,585 | 10.5 | 8,281 | $\triangle 3.5$ | 9,300 | 12.3 |
| Functional materials business | 2,846 | 13.9 | 2,858 | 0.4 | 2,416 | $\triangle 15.4$ | 3,777 | 4.8 | 3,167 | $\triangle 16.1$ | 3,400 | 7.3 |
| Total Expansion business | 9,268 | 9.7 | 9,765 | 5.4 | 9,341 | $\triangle 4.4$ | 12,362 | 8.7 | 11,448 | $\triangle 7.4$ | 12,700 | 10.9 |
| Share | 18. |  | 20. |  | 22. |  | 18. |  | 19. |  |  |  |
| Others | 233 | 1.7 | 244 | 5.0 | 222 | $\triangle 9.2$ | 299 | 2.0 | 308 | 3.0 | 300 | $\triangle 2.9$ |
| Total | 49,702 | 7.4 | 48,948 | $\triangle 1.5$ | 41,860 | $\triangle 14.5$ | 66,171 | 7.3 | 59,959 | $\triangle 9.4$ | 56,500 | $\triangle 5.8$ |

* The Quarter Performances of FY2008 in this appendix are for reference purpose only, due to the New Accounting Principles which came into effect in FY2009.
* Paper chemicals business … - Size agent, Paper strengthening agent, Ratex, etc.
* Speciality chemicals business. . . . . Printing ink resin, Paint resin, Adhesive resin, Polymerization emulsifier, Colorless rosin derivatives, etc.
* Photo-Electronic materials business....UUV/EB curable resin, Compound materials for electronics, Organic/inorganic hybrid resin, etc.
* Functional materials business.... Flux cleaning solvent, Flux cleaning system, Functional fine chemical materials, Solder paste, etc.
* Others …..Real estate agent, Insurance business, etc.
* Overseas sales(Consolidated)


| Consolidated | $\begin{gathered} \text { FY2008(3Q) } \\ (' 07 / 4-07 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2009(3Q) } \\ (' 08 / 4-08 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2010(3Q) } \\ (' 09 / 4-09 / 12) \end{gathered}$ |  | $\begin{gathered} \text { FY2008 } \\ \left(' 07 / 4-{ }^{\prime} 08 / 3\right) \end{gathered}$ |  | $\begin{gathered} \text { FY2009 } \\ \left(' 08 / 4-{ }^{\prime} 09 / 3\right) \end{gathered}$ |  | $\begin{gathered} \text { FY2010 forecast } \\ (' 09 / 4-10 / 3) \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | \%Change | $\begin{gathered} \hline \text { Millions of } \\ \text { Yen } \\ \hline \end{gathered}$ | \%Change | $\begin{gathered} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{gathered}$ | \%Change | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{array}$ | \%Change | $\begin{gathered} \hline \begin{array}{c} \text { Millions of } \\ \text { Yen } \end{array} \\ \hline \end{gathered}$ | \%Change | $\begin{gathered} \hline \text { Millions of } \\ \text { Yen } \\ \hline \end{gathered}$ | \%Change |
| Overseas sales | 9,168 | 9.2 | 8,275 | $\triangle 9.7$ | 7,465 | $\triangle 9.8$ | 12,470 | 11.8 | 10,436 | $\triangle 16.3$ | 10,500 | 0.6 |
| Overseas sales in Asia | 7,987 | 10.7 | 7,070 | $\triangle 11.5$ | 6,583 | $\triangle 6.9$ | 10,939 | 13.6 | 8,999 | $\triangle 17.7$ | 9,200 | 2.2 |
| Overseas sales ratio | 18.4\% |  | 16.9\% |  | 17.8\% |  | 18.8\% |  | 17.4\% |  | 18.6\% |  |

[^2]Balance sheets(Consolidated)

| Item | FY2009(3Q) <br> (As of December 31, 2008) |  | FY2010(3Q) <br> (As of December 31, 2009) |  | FY2009 <br> (As of March 31, 2009) |  | Increase <br> /Decrease <br> (A)-(B) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Com- position ratio | Amount(A) | $\begin{gathered} \text { Com- } \\ \text { position } \\ \text { ratio } \end{gathered}$ | Amount(B) | Com- position ratio |  |
| (Assets) |  | \% |  | \% |  | \% |  |
| I Current assets1. Cash and deposits |  |  |  |  |  |  |  |
|  | 3,606 |  | 6,205 |  | 6,928 |  | $\triangle \quad 723$ |
|  | 26,496 |  | 24,109 |  | 17,906 |  | 6,203 |
|  | 6,167 |  | 5,135 |  | 5,570 |  | $\triangle 435$ |
|  | 476 |  | 556 |  | 495 |  | 60 |
|  | 5,360 |  | 4,261 |  | 4, 608 |  | $\triangle 346$ |
|  | 294 |  | 456 |  | 451 |  | 4 |
|  | 706 |  | 843 |  | 709 |  | 134 |
|  | $\triangle \quad 116$ |  | $\triangle \quad 112$ |  | $\triangle \quad 107$ |  | $\triangle \quad 4$ |
|  | 42,993 | 65.2 | 41,455 | 64.5 | 36,563 | 62.5 | 4,892 |
| II Noncurrent assets |  |  |  |  |  |  |  |
| 1. Property, plant and equipment |  |  |  |  |  |  |  |
| (1) Buildings and structures | 6,720 |  | 6, 270 |  | 6, 465 |  | $\triangle 195$ |
| (2) Machinery, equipment and vehicles | 4,997 |  | 4, 092 |  | 4,644 |  | $\triangle 552$ |
| (3) Land | 5,271 |  | 5,269 |  | 5,270 |  | $\triangle \quad 0$ |
| (4) Construction in progress | 555 |  | 2, 092 |  | 612 |  | 1,479 |
| (5) Other | 720 |  | 613 |  | 692 |  | $\triangle \quad 78$ |
| Total Property, plant and equipment | 18,265 | 27.7 | 18,338 | 28.5 | 17,686 | 30.2 | 652 |
| 2. Intangible assets | 491 | 0.7 | 405 | 0.7 | 460 | 0.8 | $\triangle \quad 54$ |
| 3. Investments and other assets |  |  |  |  |  |  |  |
| (1) Investment securities | 3,440 |  | 3,379 |  | 2, 935 |  | 444 |
| (2) Deferred tax assets | 269 |  | 181 |  | 396 |  | $\triangle 215$ |
| (3) Other | 521 |  | 515 |  | 497 |  | 17 |
| Allowance for doubtful accounts | $\Delta \quad 11$ |  | $\triangle \quad 21$ |  | $\triangle \quad 8$ |  | $\triangle \quad 13$ |
| Total Investments and other assets | 4,220 | 6.4 | 4, 054 | 6. 3 | 3, 821 | 6. 5 | 233 |
| Total Noncurrent assets | 22,977 | 34.8 | 22, 799 | 35.5 | 21,968 | 37.5 | 831 |
| Total Assets | 65,970 | 100.0 | 64, 255 | 100.0 | 58, 531 | 100.0 | 5,723 |
|  |  |  |  |  |  |  |  |

(Unit: Millions of yen)

| Item | FY2009(3Q) <br> (As of December 31, 2008) |  | FY2010(3Q) <br> (As of December 31, 2009) |  | FY2009 <br> (As of March 31, 2009) |  | Increase <br> /Decrease <br> $(\mathrm{A})-(\mathrm{B})$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{gathered} \text { Com- } \\ \text { position } \\ \text { ratio } \end{gathered}$ | Amount(A) | Composition ratio | Amount(B) | Composition ratio |  |
| (Liabilities) |  | \% |  | \% |  | \% |  |
| I Current liabilities |  |  |  |  |  |  |  |
| 1. Notes and accounts payable-trade | 13, 676 |  | 12, 000 |  | 7,964 |  | 4, 035 |
| 2. Short-term loans payable | 9,483 |  | 6, 139 |  | 7,658 |  | $\triangle 1,519$ |
| 3. Income taxes payable | 26 |  | 763 |  | 75 |  | 688 |
| 4. Accrued consumption taxes | 31 |  | 175 |  | 44 |  | 131 |
| 5. Provision for bonuses | - |  | 610 |  | - |  | 610 |
| 6. Provision for directors' bonuses | 25 |  | 30 |  | 25 |  | 4 |
| 7. Provision for repairs | 76 |  | - |  | 91 |  | $\triangle \quad 91$ |
| 8. Notes payable-facilities | 159 |  | 142 |  | 83 |  | 58 |
| 9. Other | 3, 007 |  | 3,639 |  | 2,595 |  | 1, 043 |
| Total Current liabilities | 26, 485 | 40. 2 | 23,501 | 36. 6 | 18, 539 | 31.7 | 4, 961 |
| II Noncurrent liabilities |  |  |  |  |  |  |  |
| 1. Long-term loans payable | 385 |  | 1,871 |  | 2,489 |  | $\triangle 617$ |
| 2. Deferred tax liabilities | 0 |  | - |  | - |  | - |
| 3. Provision for repairs | - |  | 28 |  | - |  | 28 |
| 4. Provision for retirement benefits | 2, 054 |  | 2, 078 |  | 2, 039 |  | 38 |
| 5. Other | 215 |  | 197 |  | 226 |  | $\triangle \quad 28$ |
| Total Noncurrent liabilities | 2,655 | 4.0 | 4,176 | 6. 5 | 4,755 | 8.1 | $\triangle \quad 578$ |
| Total Liabilities | 29,141 | 44.2 | 27,677 | 43.1 | 23,294 | 39.8 | 4,383 |
| (Net assets) |  |  |  |  |  |  |  |
| I Shareholders' equity |  |  |  |  |  |  |  |
| 1. Capital stock | 3,128 |  | 3,128 |  | 3,128 |  | - |
| 2. Capital surplus | 3, 350 |  | 3, 350 |  | 3, 350 |  | - |
| 3. Retained earnings | 28,577 |  | 29,102 |  | 28,121 |  | 980 |
| 4. Treasury stock | $\triangle \quad 10$ |  | $\triangle \quad 10$ |  | $\triangle \quad 10$ |  | $\triangle \quad 0$ |
| Total Shareholders' equity | 35, 044 | 53.1 | 35,569 | 55.4 | 34, 589 | 59.1 | 980 |
| II Valuation and translation adjustments |  |  |  |  |  |  |  |
| 1. Valuation difference on | 323 |  | 456 |  | 72 |  | 383 |
| 2. Foreign currency translation | 120 |  | $\triangle \quad 553$ |  | $\triangle \quad 513$ |  | $\triangle \quad 39$ |
| adjustments <br> III Minority interests | 443 | 0.7 | $\triangle \quad 96$ | $\triangle 0.2$ | $\triangle \quad 440$ | $\triangle 0.8$ | 343 |
|  | 1,341 | 2.0 | 1,104 | 1.7 | 1,088 | 1.9 | 16 |
| Total Net assets <br> Total Liabilities and net assets | 36,829 | 55.8 | 36,577 | 56.9 | 35, 237 | 60.2 | 1,340 |
|  | 65,970 | 100.0 | 64, 255 | 100.0 | 58,531 | 100.0 | 5,723 |
|  |  |  |  |  |  |  |  |

## Statements of income(Consolidated)

(Unit: Millions of yen)


Statements of cash flows(Consolidated)
(Unit: Millions of yen)

| Item | $\begin{aligned} & \text { FY2009(3Q) } \\ & , 08 / 4-\quad 08 / 12 \end{aligned}$ | $\begin{aligned} & \text { FY2010(3Q) } \\ & \text { '09/4-'09/12 } \end{aligned}$ | Increase /Decrease | $\begin{gathered} \text { FY2009 } \\ , 08 / 4-\quad 09 / 3 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount (A) | Amount (B) | (B)-(A) | Amount |
| I Net cash provided by (used in) operating |  |  |  |  |
| Income before income taxes | 1,907 | 2, 427 | 520 | 1,282 |
| Depreciation and amortization | 1,614 | 1,557 | $\triangle \quad 57$ | 2, 183 |
| Impairment loss | - | 360 | 360 | - |
| Amortization of goodwill | 108 | 18 | $\triangle \quad 90$ | 108 |
| Increase (decrease) in allowance for doubtful accounts | 1 | 4 | 3 | $\triangle$ |
| Increase (decrease) in provision for bonuses | - | 609 | 609 | - |
| Increase (decrease) in provision for directors' bonuses | $\triangle 14$ | 4 | 19 | $\triangle 14$ |
| Increase (decrease) in provision for retirement benefits | 42 | 38 | $\triangle \quad 4$ | 33 |
| Loss (gain) on sales of investment securities | $\triangle \quad 5$ | - | 5 | $\triangle \quad 5$ |
| Loss (gain) on valuation of investment securities | 214 | 0 | $\triangle 213$ | 260 |
| Loss (gain) on sales and retirement of noncurrent assets | $\triangle 244$ | 62 | 307 | $\triangle 229$ |
| Interest and dividends income | $\triangle 110$ | $\triangle 82$ | 27 | $\triangle 117$ |
| Interest expenses | 150 | 130 | $\triangle \quad 20$ | 202 |
| Equity in (earnings) losses of affiliates | $\triangle \quad 74$ | $\triangle \quad 55$ | 19 | $\triangle 86$ |
| Decrease (increase) in notes and accounts receivable-trade | $\triangle 2,230$ | $\triangle 6,174$ | $\triangle 3,944$ | 6,079 |
| Decrease (increase) in inventories | $\triangle 1,454$ | 798 | 2, 253 | $\triangle \quad 556$ |
| Increase (decrease) in notes and accounts payable-trade | 1,583 | 4, 021 | 2, 438 | $\triangle 3,962$ |
| Other, net | $\triangle 485$ | $\triangle \quad 158$ | 326 | $\triangle \quad 760$ |
| Subtotal | 1, 002 | 3, 563 | 2, 561 | 4, 411 |
| Interest and dividends income received | 150 | 129 | $\triangle \quad 20$ | 158 |
| Interest expenses paid | $\triangle \quad 150$ | $\triangle 131$ | 19 | $\triangle 200$ |
| Income taxes paid | $\triangle 1,147$ | $\triangle \quad 268$ | 878 | $\triangle 1,108$ |
| Net cash provided by (used in) operating activities | $\triangle 145$ | 3, 292 | 3, 438 | 3, 261 |
| II Net cash provided by (used in) investment activities |  |  |  |  |
| Decrease (increase) in time deposits | $\triangle \quad 48$ | 4 | 53 | $\triangle \quad 45$ |
| Purchase of property, plant and equipment | $\triangle 1,085$ | $\triangle 1,310$ | $\triangle 224$ | $\triangle 1,520$ |
| Proceeds from sales of property, plant and equipment | 369 | 7 | $\triangle 361$ | 370 |
| Purchase of investment securities | $\triangle \quad 66$ | $\triangle 15$ | 51 | $\triangle \quad 70$ |
| Proceeds from sales of investment securities | 11 | 1 | $\triangle \quad 11$ | 11 |
| Purchase of intangible assets | $\triangle 16$ | $\triangle 15$ | 0 | $\triangle \quad 41$ |
| Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation | - | 46 | 46 | - |
| Purchase of investments in capital of subsidiaries | $\triangle 173$ | $\triangle 122$ | 51 | $\triangle 173$ |
| Decrease (increase) in other investments | $\triangle 7$ | 3 | 10 | $\triangle$ |
| Other, net | $\triangle 232$ | 0 | 232 | $\triangle \quad 383$ |
| Net cash provided by (used in) investment activities | $\triangle 1,249$ | $\triangle 1,401$ | $\triangle 152$ | $\triangle 1,858$ |
| III Net cash provided by (used in) financing activities |  |  |  |  |
| Net increase (decrease) in short-term loans payable | 1,843 | $\triangle 1,867$ | $\triangle 3,710$ | 363 |
| Proceeds from long-term loans payable | - | - | - | 2, 200 |
| Repayment of long-term loans payable | $\triangle 295$ | $\triangle 288$ | 6 | $\triangle 384$ |
| Purchase of treasury stock | $\triangle$ 0 | $\triangle \quad 0$ | 0 | $\triangle 0$ |
| Cash dividends paid | $\triangle 513$ | $\triangle 443$ | 70 | $\triangle 513$ |
| Cash dividends paid to minority shareholders | - | - | - | $\triangle \quad 20$ |
| Net cash provided by (used in) financing activities | 1,033 | $\triangle 2,599$ | $\triangle 3,632$ | 1,645 |
| IV Effect of exchange rate change on cash and cash equivalents | $\triangle 62$ | $\triangle 10$ | 52 | $\triangle 146$ |
| V Net increase (decrease) in cash and cash equivalents | $\triangle 423$ | $\triangle 718$ | $\triangle 295$ | 2, 901 |
| VI Cash and cash equivalents, Beginning of term | 3, 911 | 6, 812 | 2,901 | 3, 911 |
| VII Cash and cash equivalents, End of term | 3,487 | 6, 094 | 2,606 | 6,812 |


[^0]:    * The Quarter Performances of FY2008 in this appendix are for reference purpose only, due to the New Accounting Principles which came into effect in FY2009.

[^1]:    * The Quarter Performances of FY2008 in this appendix are for reference purpose only, due to the New Accounting Principles which came into effect in FY2009.

[^2]:    * The Quarter Performances of FY2008 in this appendix are for reference purpose only, due to the New Accounting Principles which came into effect in FY2009.

