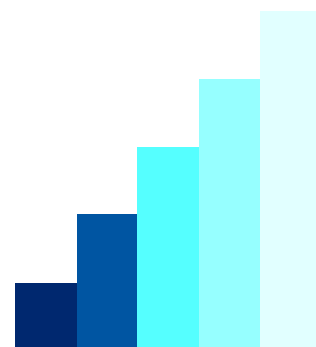


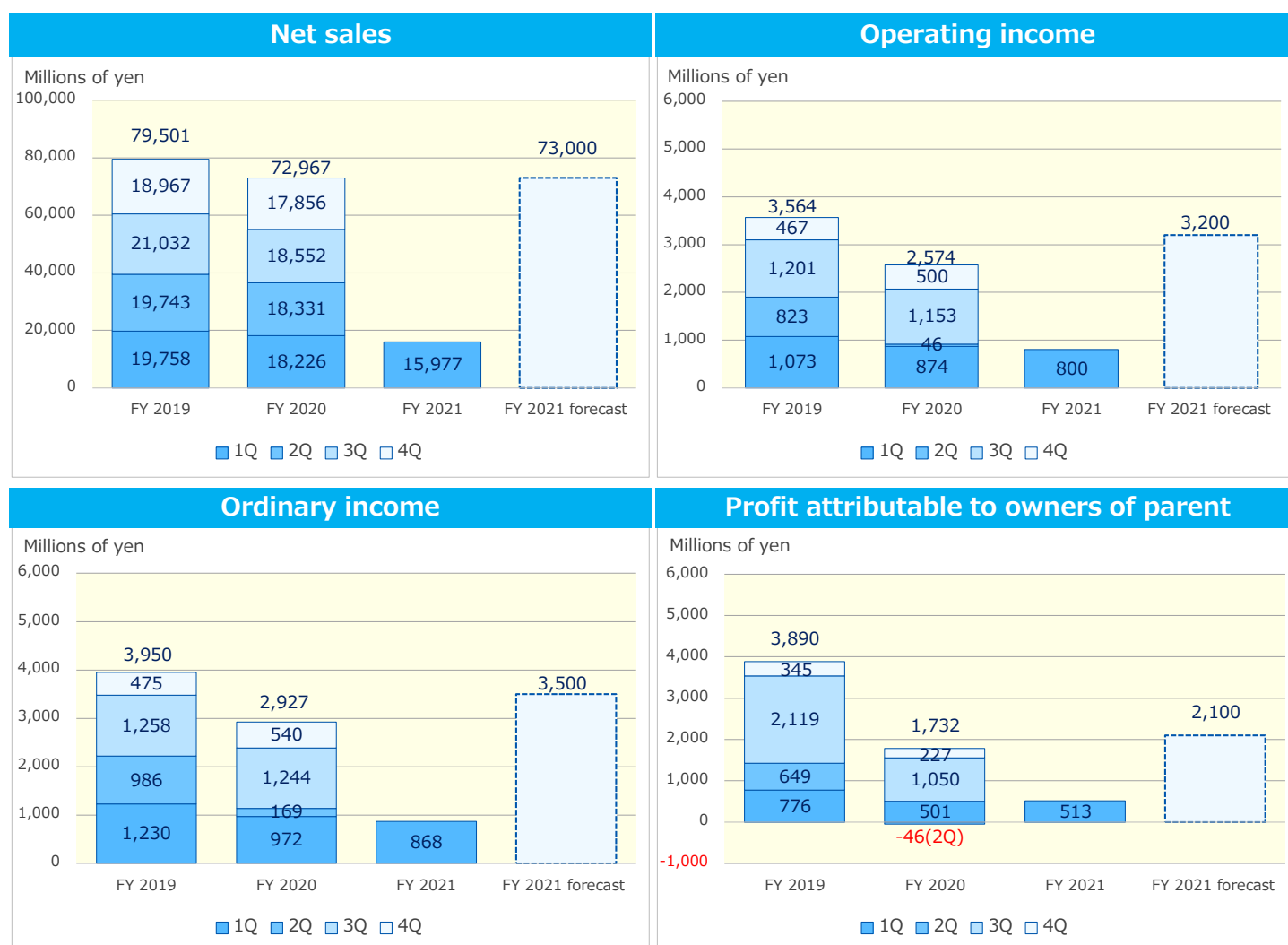
DATA BOOK

FY2021

1st Quarter ended June 30, 2020



Achievement Transition (Consolidated)



Consolidated	FY 2019 (1Q)		FY 2020 (1Q)		FY 2021 (1Q)		FY 2019		FY 2020		FY 2021 forecast	
	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change
Net sales	19,758	△ 0.4	18,226	△ 7.8	15,977	△ 12.3	79,501	△ 1.6	72,967	△ 8.2	73,000	0.0
Operating income	1,073	△ 34.1	874	△ 18.5	800	△ 8.5	3,564	△ 27.1	2,574	△ 27.8	3,200	24.3
Ordinary income	1,230	△ 28.1	972	△ 20.9	868	△ 10.7	3,950	△ 24.3	2,927	△ 25.9	3,500	19.6
Profit attributable to owners of parent	776	△ 30.7	501	△ 35.5	513	2.4	3,890	25.0	1,732	△ 55.5	2,100	21.2

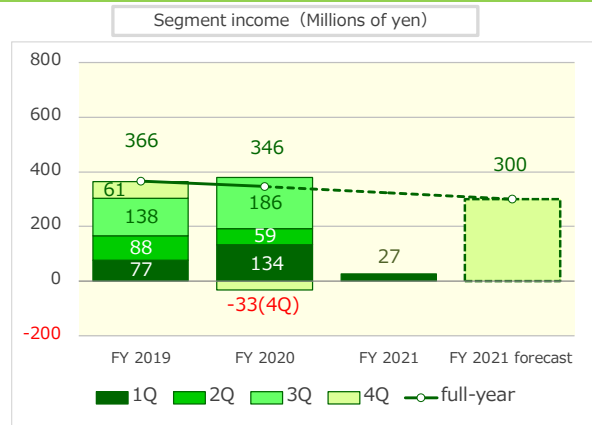
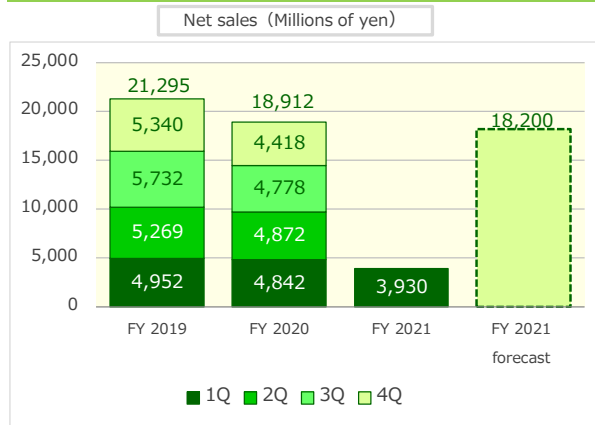
Management index transition

Consolidated	FY 2019 (1Q)		FY 2020 (1Q)		FY 2021 (1Q)		FY 2019		FY 2020		FY 2021 forecast	
	Millions of yen	Increase /Decrease	Millions of yen	Increase /Decrease	Millions of yen	Increase /Decrease	Millions of yen	Increase /Decrease	Millions of yen	Increase /Decrease	Millions of yen	Increase /Decrease
Capital investment	491	178	422	△ 68	305	△ 117	2,977	1,040	3,932	955	4,650	717
Depreciation and amortization	631	16	725	94	704	△ 20	2,870	257	2,887	16	3,070	182
R&D expenses	736	△ 61	737	1	791	53	3,051	△ 169	3,041	△ 9	3,350	308
Interest-bearing debt	11,252	△ 1,891	14,695	3,442	21,716	7,021	14,349	3,080	19,045	4,695	23,000	3,954
EBITDA	1,704	△ 540	1,599	△ 104	1,505	△ 94	6,435	△ 1,070	5,461	△ 973	6,270	808

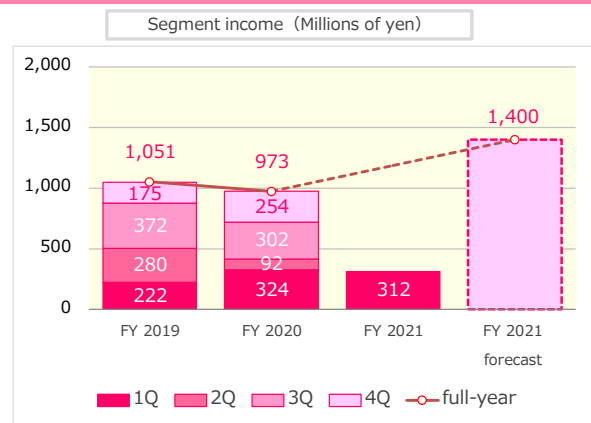
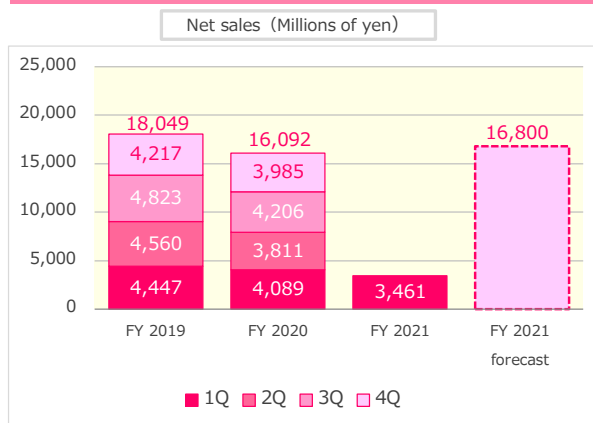
[EBITDA] Earnings Before Interest , Taxes , Depreciation and Amortization

Segment Information (Consolidated)

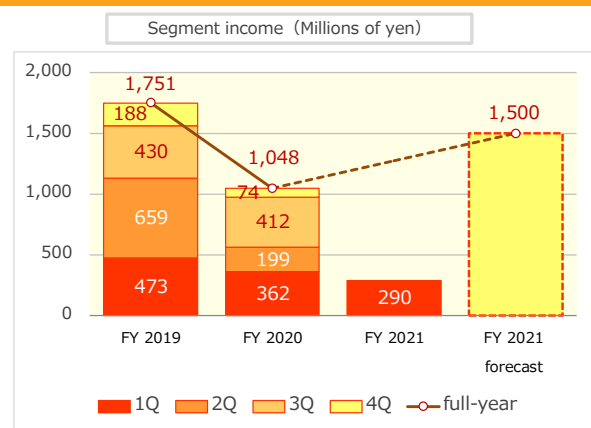
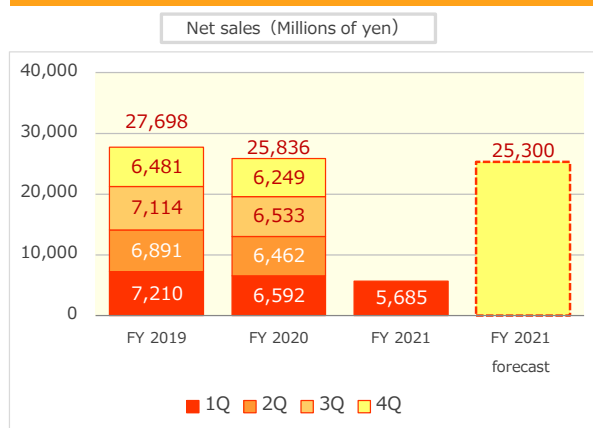
Paper chemicals



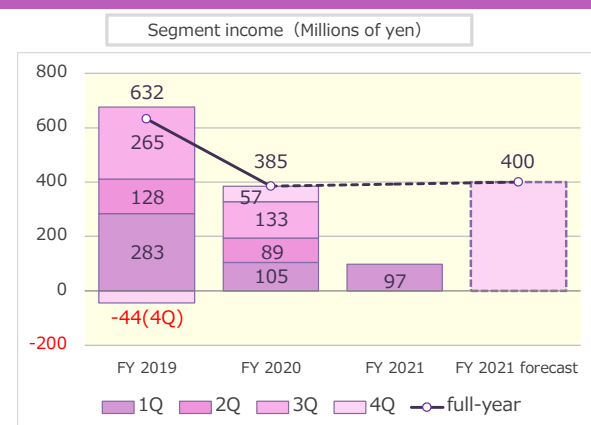
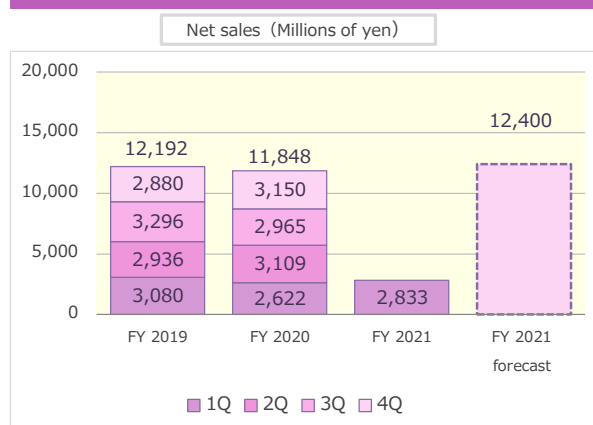
Coating chemicals



Adhesive Materials



Functional Materials



Segment Information (Consolidated)

Consolidated		FY 2019 (1Q)		FY 2020 (1Q)		FY 2021 (1Q)		FY 2019		FY 2020		FY 2021 forecast	
		Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change
Paper chemicals	Net sales	4,952	1.1	4,842	△ 2.2	3,930	△ 18.8	21,295	7.3	18,912	△ 11.2	18,200	△ 3.8
	Segment income	77	△ 77.1	134	72.0	27	△ 79.4	366	△ 60.8	346	△ 5.3	300	△ 13.5
	Segment income/sales	1.6%		2.8%		0.7%		1.7%		1.8%		1.6%	
Coating chemicals	Net sales	4,447	△ 6.2	4,089	△ 8.1	3,461	△ 15.3	18,049	△ 5.7	16,092	△ 10.8	16,800	4.4
	Segment income	222	△ 36.2	324	45.6	312	△ 3.6	1,051	△ 4.8	973	△ 7.4	1,400	43.7
	Segment income/sales	5.0%		7.9%		9.0%		5.8%		6.1%		8.3%	
Adhesive Materials	Net sales	7,210	△ 1.6	6,592	△ 8.6	5,685	△ 13.8	27,698	△ 7.4	25,836	△ 6.7	25,300	△ 2.1
	Segment income	473	△ 44.3	362	△ 23.4	290	△ 20.0	1,751	△ 29.3	1,048	△ 40.1	1,500	43.0
	Segment income/sales	6.6%		5.5%		5.1%		6.3%		4.1%		5.9%	
Functional Materials	Net sales	3,080	10.1	2,622	△ 14.9	2,833	8.0	12,192	5.0	11,848	△ 2.8	12,400	4.7
	Segment income	283	85.6	105	△ 62.9	97	△ 7.4	632	2.1	385	△ 39.1	400	3.7
	Segment income/sales	9.2%		4.0%		3.4%		5.2%		3.3%		3.2%	
Others	Net sales	66	△ 7.3	79	19.2	66	△ 16.6	266	0.3	277	4.2	300	8.1
	Segment income	6	△ 12.1	9	37.5	6	△ 35.2	26	7.2	31	17.6	20	△ 36.2
	Segment income/sales	10.1%		11.7%		9.1%		10.0%		11.3%		6.7%	
Subtotal	Net sales	19,758	△ 0.4	18,226	△ 7.8	15,977	△ 12.3	79,501	△ 1.6	72,967	△ 8.2	73,000	0.0
	Segment income	1,064	△ 37.4	935	△ 12.1	733	△ 21.6	3,828	△ 25.8	2,786	△ 27.2	3,620	29.9
	Segment income/sales	5.4%		5.1%		4.6%		4.8%		3.8%		5.0%	
Consolidated total	Development Investment	△ 83	—	△ 70	—	△ 93	—	△ 352	—	△ 294	—	△ 350	—
	Segment income	981	△ 39.0	865	△ 11.8	640	△ 25.9	3,476	△ 27.4	2,491	△ 28.3	3,270	31.2
	Segment income/sales	5.0%		4.7%		4.0%		4.4%		3.4%		4.5%	

*Applied research and development expense that will be the source of growth in the medium to long term.

The sales of business segmentation do not include intersegment sales.

[Paper chemicals] Size agent, Paper strengthening agent, Latex, etc.

[Coating chemicals] Printing ink resin, Paint resin, Polymerization emulsifier, UV/EB curable resin, etc.

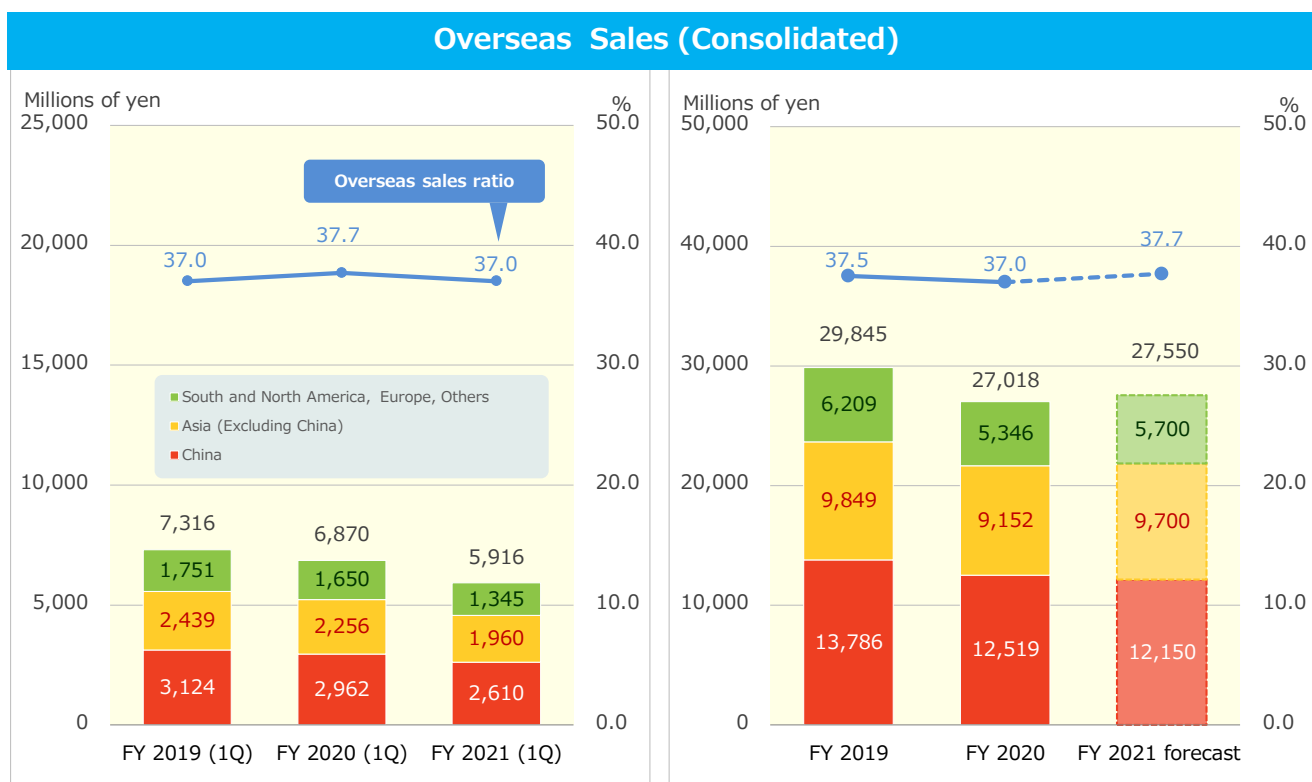
[Adhesive Materials] Adhesive resin, Colorless rosin derivatives, etc.

[Functional Materials] Compound materials for electronics, Functional fine chemical materials, Polishing agent for hard disk substrates, Flux cleanig System, etc.

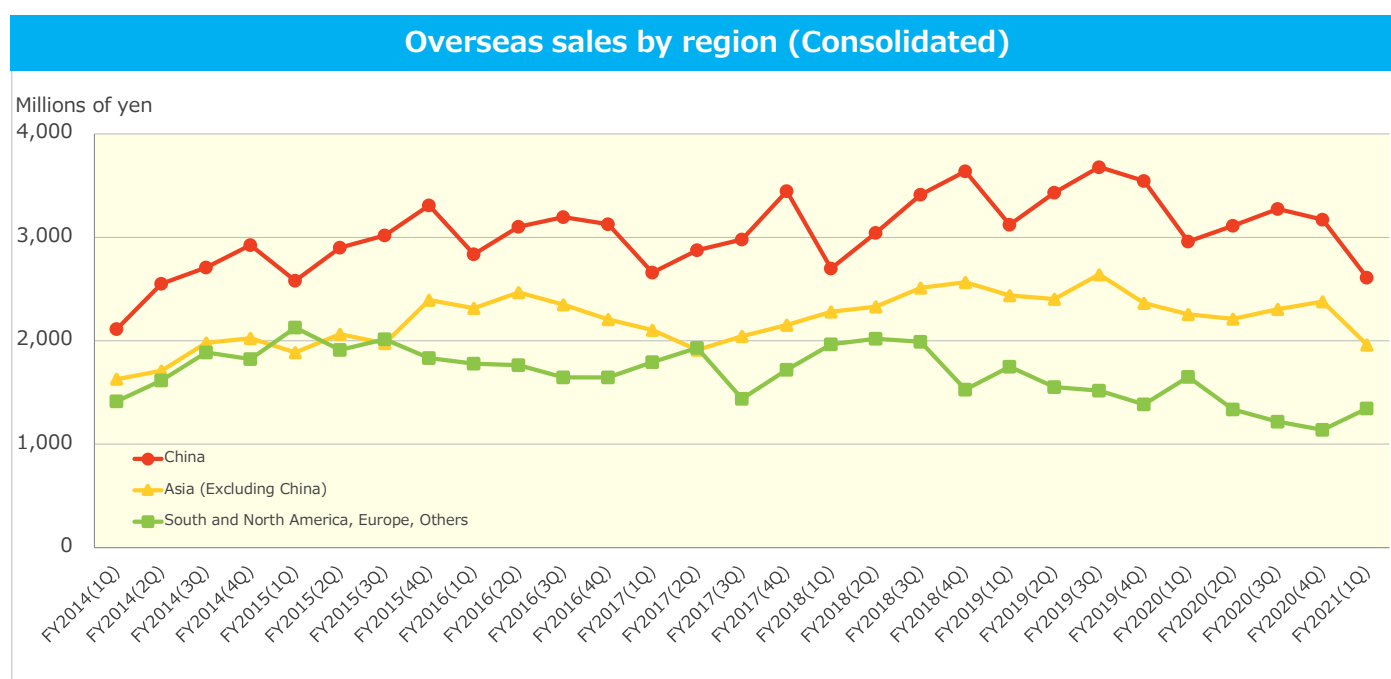
[Others] Insurance business, Real estate management, etc.

From FY2019, classification of some products has been changed from Functional Materials to Adhesive Materials.

Overseas Sales (Consolidated)



Consolidated	FY 2019 (1Q)		FY 2020 (1Q)		FY 2021 (1Q)		FY 2019		FY 2020		FY 2021 forecast	
	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change	Millions of yen	% Change
Overseas sales	7,316	5.3	6,870	△ 6.1	5,916	△ 13.9	29,845	△ 0.6	27,018	△ 9.5	27,550	2.0
Overseas sales in Asia	5,564	11.6	5,219	△ 6.2	4,570	△ 12.4	23,635	4.9	21,672	△ 8.3	21,850	0.8
Overseas sales in China	3,124	15.7	2,962	△ 5.2	2,610	△ 11.9	13,786	7.5	12,519	△ 9.2	12,150	△ 3.0
Overseas sales ratio	37.0%		37.7%		37.0%		37.5%		37.0%		37.7%	



Balance Sheets (Consolidated)

(Unit : Millions of yen)

Item	FY2020 (1Q)		FY2021 (1Q)		FY2020		Increase /Decrease (A) - (B)
	(As of June 30, 2019)		(As of June 30, 2020)		(As of March 31, 2020)		
	Amount	Com- position ratio	Amount (A)	Com- position ratio	Amount (B)	Com- position ratio	
(Assets)		%		%		%	
I Current assets							
1. Cash and deposits	9,371		10,151		9,636		514
2. Notes and accounts receivable - trade	25,130		20,809		22,789	△	1,979
3. Electronically recorded monetary claims - operating	1,788		1,561		1,656	△	95
4. Merchandise and finished goods	9,495		9,324		8,803		521
5. Work in process	1,147		1,034		912		122
6. Raw materials and supplies	6,564		6,040		6,399	△	359
7. Other	1,258		1,316		1,248		67
Allowance for doubtful accounts	△ 113		△ 103		△ 109		5
Total Current assets	54,642	61.2	50,134	54.2	51,337	56.8	△ 1,202
II Non-current assets							
1. Property, plant and equipment							
(1) Buildings and structures	7,837		8,154		8,227	△	72
(2) Machinery, equipment and vehicles	5,658		6,335		6,729	△	393
(3) Land	5,142		4,990		5,147	△	156
(4) Construction in progress	6,103		13,075		10,310		2,764
(5) Other	540		660		630		29
Total property, plant and equipment	25,282	28.3	33,217	35.9	31,044	34.4	2,172
2. Intangible assets							
(1) Goodwill	473		191		262	△	70
(2) Other	411		1,084		988		95
Total intangible assets	884	1.0	1,275	1.4	1,250	1.4	25
3. Investments and other assets							
(1) Investment securities	6,707		6,776		5,919		856
(2) Retirement benefit asset	1,151		260		264	△	4
(3) Deferred tax assets	269		251		268	△	16
(4) Other	379		340		349	△	9
Allowance for doubtful accounts	△ 67		△ 60		△ 63		3
Total investments and other assets	8,440	9.5	7,567	8.2	6,738	7.4	828
Total noncurrent assets	34,608	38.8	42,060	45.5	39,034	43.2	3,026
III Deferred Assets							
1. Business commencement expenses	49		299		228		70
Total deferred assets	49	0.0	299	0.3	228	0.3	70
Total assets	89,300	100.0	92,494	100.0	90,600	100.0	1,894

(Unit : Millions of yen)

Item	FY2020 (1Q)		FY2021 (1Q)		FY2020		Increase / Decrease (A) - (B)
	(As of June 30, 2019)		(As of June 30, 2020)		(As of March 31, 2020)		
	Amount	Com- position ratio	Amount (A)	Com- position ratio	Amount (B)	Com- position ratio	
(Liabilities)		%		%		%	
I Current liabilities							
1. Notes and accounts payable - trade	10,152		8,130		9,174		△ 1,044
2. Short-term borrowings	5,815		7,804		5,100		2,704
3. Income taxes payable	309		372		293		78
4. Accrued consumption taxes	157		121		212		△ 90
5. Provision for bonuses	621		599		1,177		△ 578
6. Provision for bonuses for directors (and other officers)	12		10		45		△ 35
7. Provision for repairs	124		36		-		36
8. Notes payable - facilities	108		199		227		△ 27
9. Other	4,941		4,841		4,780		61
Total current liabilities	22,241	24.9	22,116	23.9	21,011	23.2	1,104
II Non-current liabilities							
1. Bonds payable	5,000		10,000		10,000		-
2. Long-term borrowings	3,880		3,912		3,945		△ 33
3. Deferred tax liabilities	1,154		947		602		345
4. Provision for repairs	-		60		45		15
5. Retirement benefit liability	314		342		322		20
6. Asset retirement obligations	327		333		339		△ 5
7. Other	300		313		307		6
Total noncurrent liabilities	10,975	12.3	15,909	17.2	15,560	17.2	348
Total liabilities	33,217	37.2	38,025	41.1	36,572	40.4	1,453
(Net assets)							
I Shareholders' equity							
1. Share capital	3,343		3,343		3,343		-
2. Capital surplus	3,564		3,564		3,564		-
3. Retained earnings	44,200		45,045		44,969		76
4. Treasury shares	△ 51		△ 1,210		△ 1,210		-
Total shareholders' equity	51,056	57.2	50,742	54.9	50,665	55.9	76
II Accumulated other comprehensive income							
1. Valuation difference on available-for-sale securities	2,410		2,438		1,886		552
2. Foreign currency translation adjustment	773		207		494		△ 287
3. Remeasurements of defined benefit plans	166		△ 492		△ 499		7
Total accumulated other comprehensive income	3,350	3.7	2,153	2.3	1,881	2.1	271
III Minority interests	1,675	1.9	1,573	1.7	1,480	1.6	92
Total net assets	56,082	62.8	54,469	58.9	54,027	59.6	441
Total liabilities and net assets	89,300	100.0	92,494	100.0	90,600	100.0	1,894

Statements of Income (Consolidated)

(Unit: Millions of yen)

Item	FY2020 (1Q) '19/4-'19/6			FY2021 (1Q) '20/4-'20/6			Increase/ Decrease		FY2020 '19/4-'20/3		
	Amount		Ratio	Amount		Ratio	Amount	Rate of Change	Amount		Ratio
		%			%		%			%	
I Net Sales	18,226	100.0	15,977	100.0	△ 2,249	△ 12.3			72,967	100.0	
II Cost of sales	14,011	76.9	11,928	74.7	△ 2,083	△ 14.9			57,014	78.1	
Gross profit	4,214	23.1	4,049	25.3	△ 165	△ 3.9			15,953	21.9	
III Selling, general and administrative expenses	3,340	18.3	3,248	20.3	△ 91	△ 2.7			13,378	18.4	
Operating income	874	4.8	800	5.0	△ 74	△ 8.5			2,574	3.5	
IV Non-operating income											
Interest income	2		7						33		
Dividend income	64		67						210		
Rental income from real estate	24		23						98		
Foreign exchange gains	-		-						3		
Insurance claim income	-		-						147		
Other	95	187	17	115	0.7	△ 72	△ 38.5		107	600	0.8
V Non-operating expenses											
Interest expenses	46		35						150		
Bond issuance costs	-		-						25		
Foreign exchange losses	26		1						-		
Other	17	89	11	47	0.3	△ 41	△ 46.6		71	247	0.3
Ordinary income		972		868	5.4	△ 104	△ 10.7			2,927	4.0
VI Extraordinary income											
Gain on sales of non-current assets	-		5						0		
Gain on sales of investment securities	8		33						473		
Reversal of provision foreign currency translation adjustment	-	8	-	39	0.2	31	388.5		7	482	0.7
VII Extraordinary loss											
Loss on sales and retirement of non-current assets	6		9						153		
Loss on valuation of non-current assets	-		-						1		
Loss on valuation of investment securities	-		-						26		
Loss on sales of investments in capital	-		-						15		
Expenses for suspension of operation	63	70	-	9	0.0	△ 60	△ 86.4		89	286	0.4
Income before income taxes		910		898	5.6	△ 12	△ 1.4			3,122	4.3
Income taxes-current	124		161						846		
Income taxes-deferred	185	309	114	275	1.7	△ 34	△ 11.0		158	1,004	1.4
Net income		600		622	3.9	21	3.6			2,117	2.9
Income before minority interests		99		109	0.7	9	9.4			385	0.5
Profit attributable to owners of parent		501		513	3.2	12	2.4			1,732	2.4

<Reference> Statements of Comprehensive Income (Consolidated)

Net income		600		622		21	3.6			2,117
Other comprehensive income										
Valuation difference on available-for-sale securities	△	386		552		938			△	910
Foreign currency translation adjustment		42		△ 303		△ 345			△	227
Remeasurements of defined benefit plans, net of tax	△	8		7		16			△	679
Total other comprehensive income	△	353		255		608			△	1,818
Comprehensive income		247		878		630	254.2			299