

DATA BOOK FY2019

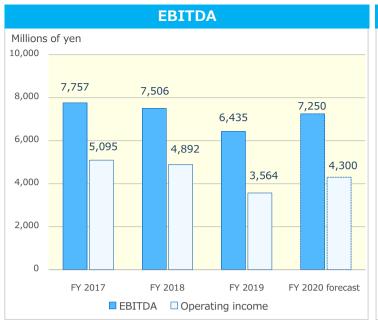
Year ended March 31, 2019

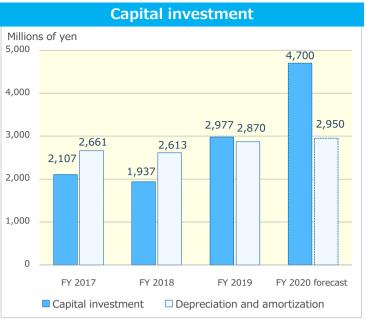
Achievement Transition (Consolidated)



| Consolidated | FY 2016 | | FY 2017 | | FY 2018 | | FY 2 | 2019 | FY 2020 forecast | | |
|---|-----------------|----------|-----------------|----------|-----------------|----------|-----------------|----------|------------------|----------|--|
| Consolidated | Millions of yen | % Change | Millions of yen | % Change | |
| Net sales | 79,119 | △ 3.2 | 77,380 | △ 2.2 | 80,782 | 4.4 | 79,501 | △ 1.6 | 82,000 | 3.1 | |
| Operating income | 3,639 | 22.9 | 5,095 | 40.0 | 4,892 | △ 4.0 | 3,564 | △ 27.1 | 4,300 | 20.6 | |
| Ordinary income | 3,851 | 12.2 | 5,314 | 38.0 | 5,218 | △ 1.8 | 3,950 | △ 24.3 | 4,600 | 16.4 | |
| Profit attributable to owners of parent | 2,311 | 3.9 | 3,416 | 47.8 | 3,111 | △ 8.9 | 3,890 | 25.0 | 3,000 | △ 22.9 | |

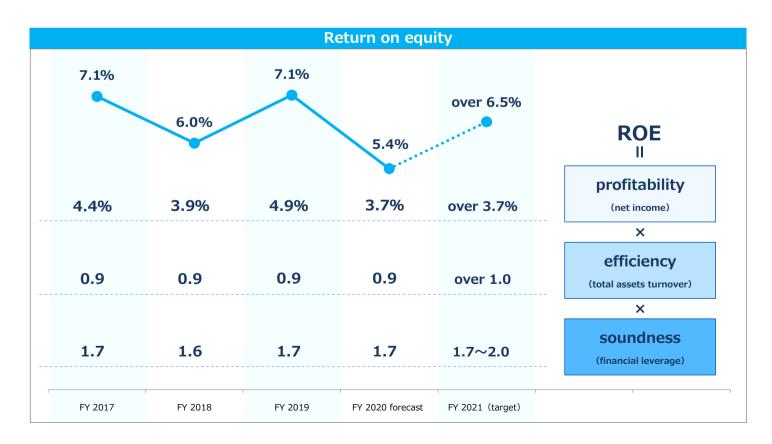
Management index Transition





| | FY 2016 | | FY 2017 | | FY 2018 | | FY 2019 | | FY 2020 forecast | |
|-------------------------------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|----------------|------------------|-----------|
| Consolidated | Millions of | Increase | Millions of | Increase |
| | yen | /Decrease | yen | /Decrease | yen | /Decrease | yen | /Decrease | yen | /Decrease |
| Capital investment | 2,993 | 1,185 | 2,107 | △ 885 | 1,937 | △ 170 | 2,977 | 1,040 | 4,700 | 1,722 |
| Depreciation and amortization | 2,717 | 17 | 2,661 | △ 55 | 2,613 | △ 48 | 2,870 | 257 | 2,950 | 79 |
| R&D expenses | 2,819 | 116 | 3,179 | 359 | 3,220 | 41 | 3,051 | △ 169 | 3,400 | 348 |
| Interest-bearing debt | 17,426 | 151 | 13,300 | △ 4,126 | 11,269 | △ 2,031 | 14,349 | 3,080 | 18,500 | 4,150 |
| EBITDA | 6,357 | 695 | 7,757 | 1,400 | 7,506 | △ 251 | 6,435 | △ 1,070 | 7,250 | 814 |

[$\mbox{\bf EBITDA}$] Earnings Before Interest , Taxes , Depreciation , and Amortization



Segment Information (Consolidated)



Segment Information (Consolidated)

| Consoli | datad | FY 2 | 017 | FY 2 | 2018 | FY 2 | 019 | FY 2020 forecast | | |
|-------------------------|---------------------------|-----------------|----------|-----------------|----------|-----------------|--------------|------------------|----------|--|
| Conson | uateu | Miliions of yen | % Change | Miliions of yen | % Change | Miliions of yen | % Change | Miliions of yen | % Change | |
| _ | Net sales | 18,252 | △ 8.0 | 19,839 | 8.7 | 21,295 | 7.3 | 21,300 | 0.0 | |
| Paper Chemicals | Segment income | 1,278 | △ 2.0 | 934 | △ 26.9 | 366 | △ 60.8 | 440 | 20.1 | |
| Chemicals | Segment income/sales | 7.0 |)% | 4.7 | 7% | 1.7 | ' % | 2.1% | | |
| | Net sales | 19,391 | △ 5.4 | 19,150 | △ 1.2 | 18,049 | △ 5.7 | 18,900 | 4.7 | |
| Coating Chemicals | Segment income | 1,116 | 28.9 | 1,105 | △ 1.0 | 1,051 | △ 4.8 | 1,690 | 60.7 | |
| Chemicals | Segment income/sales | 5.8% | | 5.8 | 3% | 5.8 | 3% | 8.9 | 9% | |
| | Net sales | 28,280 | _ | 29,920 | 5.8 | 27,698 | △ 7.4 | 28,600 | 3.3 | |
| Adhesive Materials | Segment income | 2,540 | _ | 2,477 | △ 2.5 | 1,751 | △ 29.3 | 1,560 | △ 10.9 | |
| - racerrais | Segment income/sales | 9.0% | | 8.3 | 3% | 6.3 | 3% | 5.5% | | |
| | Net sales | 11,173 | - | 11,607 | 3.9 | 12,192 | 5.0 | 12,900 | 5.8 | |
| Functional Materials | Segment income | 561 | _ | 619 | 10.5 | 632 | 2.1 | 750 | 18.5 | |
| riacoriaio | Segment income/sales | 5.0% | | 5.3% | | 5.2% | | 5.8% | | |
| | Net sales | 282 | △ 3.1 | 265 | △ 5.8 | 266 | 0.3 | 300 | 12.7 | |
| Others | Segment income | 16 | 19.3 | 24 | 55.3 | 26 | 7.2 | 30 | 12.5 | |
| | Segment income/sales | 5.7 | 7% | 9.4 | 1% | 10. | 0% | 10. | 0% | |
| | Net sales | 77,380 | △ 2.2 | 80,782 | 4.4 | 79,501 | △ 1.6 | 82,000 | 3.1 | |
| Subtotal | Segment income | 5,512 | 41.7 | 5,162 | △ 6.4 | 3,828 | △ 25.8 | 4,470 | 16.7 | |
| | Segment income/sales | 7.1 | .% | 6.4 | 1% | 4.8 | 3% | 5.5 | 5% | |
| | Development Investment | △ 385 | _ | △ 374 | _ | △ 352 | - | △ 300 | _ | |
| Consolidated total | Segment income | 5,126 | 42.9 | 4,787 | △ 6.6 | 3,476 | △ 27.4 | 4,170 | 19.9 | |
| | Segment income/sales | 6.6 | 5% | 5.9 | 9% | 4.4 | l% | 5.1 | .% | |

^{*}Applied research and development expense that will be the source of growth in the medium to long term.

The sales of business segmentation do not include intersegment sales.

[Functional Materials]

 $\hbox{[Paper Chemicals] Size agent, Paper strengthening agent, Latex, etc.}\\$

[Coating Chemicals] Printing ink resin, Paint resin, Polymerization emulsifier, UV/EB curable resin, etc.

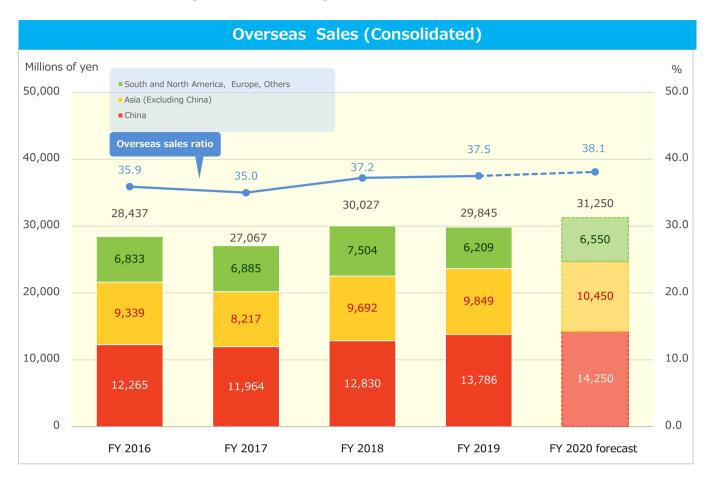
 $[{\sf Adhesive\ Materials}]\ {\sf Adhesive\ resin,\ Colorless\ rosin\ derivatives,\ etc.}$

[Functional Materials] Compound materials for electronics, Functional fine chemical materials, Polishing agent for hard disk substrates, Flux cleanig System, etc.

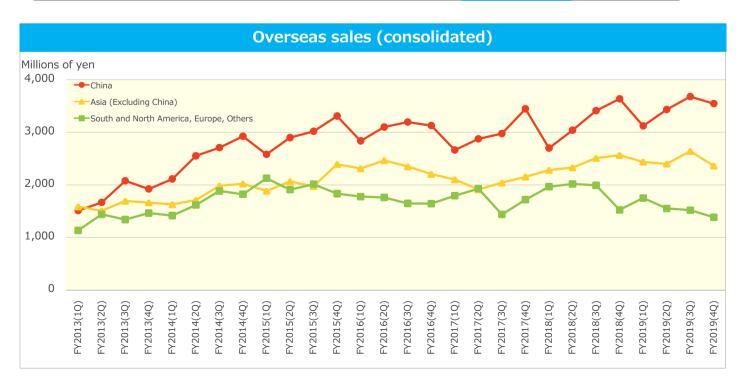
[Others] Insurance business, Real estate agent, etc.

*Some products of Functionall Materilas will be reclassified into Adhesive Materials from 2018.(Net sales of approximately 1,400 million yen.)

Overseas Sales (Consolidated)



| Consolidated | FY 2016 | | FY 2017 | | FY 2018 | | FY 2 | 2019 | FY 2020 forecast | |
|----------------------------|-----------------|----------|-----------------|---------------------|-----------------|----------|-----------------|----------|------------------|----------|
| Consolidated | Millions of yen | % Change | Millions of yen | % Change | Millions of yen | % Change | Millions of yen | % Change | Millions of yen | % Change |
| Overseas sales | 28,437 | 1.5 | 27,067 | △ 4.8 | 30,027 | 10.9 | 29,845 | △ 0.6 | 31,250 | 4.7 |
| Overseas sales in Asia | 21,604 | 7.3 | 20,182 | △ 6.6 | 22,522 | 11.6 | 23,635 | 4.9 | 24,700 | 4.5 |
| Overseas sales in China | 12,265 | 3.8 | 11,964 | △ 2.4 | 12,830 | 7.2 | 13,786 | 7.5 | 14,250 | 3.4 |
| Overseas sales ratio | 35. | 9% | 35. | .0% 37.2% 37 | | 37.5% | | 38. | 1% | |



Management Index(Consolidated)

| | FY2015 ('14/4-'15/3) | FY2016 ('15/4-'16/3) | FY2017 ('16/4-'17/3) | FY2018* ('17/4-'18/3) | FY2019 ('18/4-'19/3) | FY2020 ('19/4-'20/3) |
|---|-------------------------|-------------------------|-------------------------|--------------------------|-------------------------|-------------------------|
| Capital investment (Completion basis) (Millions of yen) | 1,807 | 2,993 | 2,107 | 1,937 | 2,977 | 4,700 |
| Capital investment (Cash flows basis) (Millions of yen) | 1,781 | 2,992 | 1,857 | 2,215 | 7,995 | 11,800 |
| Depreciation and amortization (Millions of yen) | 2,700 | 2,717 | 2,661 | 2,613 | 2,870 | 2,950 |
| R & D expenses (Millions of yen) | 2,703 | 2,819 | 3,179 | 3,220 | 3,051 | 3,400 |
| Interest-bearing debt (Millions of yen) | 17,275 | 17,426 | 13,300 | 11,269 | 14,349 | 18,500 |
| Debt equity ratio (Times) | 0.37 | 0.38 | 0.27 | 0.21 | 0.26 | 0.32 |
| Total assets (Millions of yen) | 85,245 | 83,380 | 83,898 | 89,019 | 92,174 | 98,000 |
| Shareholders' equity (Millions of yen) | 46,252 | 46,129 | 49,915 | 54,123 | 54,747 | 57,000 |
| Shareholders' equity to total assets (%) | 54.3 | 55.3 | 59.5 | 60.8 | 59.4 | 58.2 |
| Return on equity (%) | 5.0 | 5.0 | 7.1 | 6.0 | 7.1 | 5.4 |
| Net profit to sales(%) | 2.7 | 2.9 | 4.4 | 3.9 | 4.9 | 3.7 |
| Total asset turnover | 1.0 | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 |
| Financial Leverage | 1.8 | 1.8 | 1.7 | 1.6 | 1.7 | 1.7 |
| Operating income to net sales (%) | 3.5 | 4.6 | 6.6 | 6.1 | 4.5 | 5.2 |
| Ordinary income to net sales (%) | 4.0 | 4.9 | 6.9 | 6.5 | 5.0 | 5.6 |
| Earnings per share (Yen) | 109.94 | 113.10 | 166.18 | 150.76 | 188.50 | 145.35 |
| Book-value per share (Yen) | 2,279.68 | 2,247.53 | 2,418.47 | 2,622.38 | 2,652.60 | 2,760.00 |
| Price to earnings ratio (Times) | 11.5 | 8.6 | 12.3 | 12.5 | 7.2 | _ |
| Annual dividends per share (Yen) | 28.00 | 30.00 | 38.00 | 38.00 | 42.00 | 44.00 |
| Payout ratio (%) | 25.5 | 26.5 | 22.9 | 25.2 | 22.3 | 30.3 |
| Number of employees | 1,349 | 1,422 | 1,442 | 1,477 | 1,532 | 1,580 |

^{*} The Company has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) from the beginning of the fiscal year ended March 31, 2019. Individual management index related to the period ended March 31, 2018 have had the accounting standards applied retroactively.

Balance Sheets (Consolidated)

(Unit: Millions of yen) FY2015 FY2016 FY2017 FY2018* FY2019 ('14/4-'15/3) ('15/4-'16/3) ('16/4-'17/3) ('18/4-'19/3) ('17/4-'18/3)**Assets** Current assets 56.018 54.541 53.804 56.158 56.956 Cash and deposits 8.228 9.620 10.212 8.471 9.061 26,529 25,939 28,342 27,069 Notes and accounts receivable-trade 29.142 Electronically recorded monetary claims - operating 507 935 1.161 1,829 1,969 232 Securities Inventories 16.987 16,166 15,019 16,217 17,826 Deferred tax assets 549 532 668 Other 745 655 956 1.420 1.143 Allowance for doubtful accounts △ 142 △ 131 △ 153 △ 114 △ 123 29,227 28,839 30,094 32,861 35,201 Noncurrent assets Property, plant and equipment 20.827 21,553 20,199 20,691 25,268 Buildings and structures 7,793 8,105 7,766 7,708 7,684 6.181 5.956 7.352 7.032 6.614 Machinery, equipment and vehicles 4,797 5,204 5,190 5,195 5,140 553 163 1,139 5,937 Construction in progress 739 Other 331 471 465 466 549 571 1,204 941 Intangible assets 983 1.481 Investments and other assets 7.828 6.301 8.413 10.964 8.991 Investment securities 7,125 5,549 7.430 8.806 7,261 1,105 1,538 Net defined benefit asset 386 187 204 305 Deferred tax assets 159 291 Other 530 635 521 401 386 Allowance for doubtful accounts △ 14 △ 87 △ 85 △ 72 △ 66 Deferred assets 17 Business commencement expenses 17 Total assets 85,245 83,380 83,898 89,019 92,174 Liabilities Current liabilities 26,926 30,996 24,459 25,651 24,853 Notes and accounts payable-trade 11.807 10.286 9.967 12.043 12.178 Short-term loans payable 9,592 9,993 7,957 6,269 5,454 5 000 Current portion of bonds 451 650 880 642 752 Income taxes payable 243 219 179 135 142 Accrued consumption taxes Provision for bonuses 1.035 1,086 1,276 1,272 1,222 Notes payable-facilities 134 54 63 214 111 Other 3,661 3,706 4,134 5,073 4,990 Noncurrent liabilities 10,474 4,639 7,881 7,671 10,994 Bonds payable 5,000 5,000 5,000 5,000 Long-term loans payable 2.683 2.433 343 3.895 1.695 1.724 1 393 895 1 186 Deferred tax liabilities Provision for retirement benefits/Net defined benefit liability 813 764 335 328 305 583 546 507 607 618 Total liabilities 37,400 35,636 32,340 33,323 35,848 Net assets Shareholders' equity 40.893 42.819 47.962 45.697 51.047 Capital stock 3,192 3,293 3,343 3,343 3,343 3,514 3,564 3,564 3,564 Capital surplus 3,414 Retained earnings 34,298 36,022 38,802 41,068 44,153 Δ 12 Δ 13 △ 13 Treasury stock Δ 11 Δ 12 Accumulated other comprehensive income 5,358 3,310 4,218 6,161 3,699 Valuation difference on 2.572 3.880 2.796 1.619 2.904 available-for-sale securities Foreign currency translation adjustment 2.620 1.746 1,026 1.434 727 165 △ 56 286 847 175 Remeasurements of defined benefit plans Subscription rights to shares 23 16 1,579 Minority interests 1,570 1,598 1,641 1,572 47,845 47,744 51,557 55,696 Total net assets 56.326 Total liabilities and net assets 85,245 83 380 83 898 89,019 92,174

^{*} The Company has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) from the beginning of the fiscal year ended March 31, 2019. Individual management index related to the period ended March 31, 2018 have had the accounting standards applied retroactively.

Statements of Income (Consolidated)

(Unit : Millions of yen)

| | | | | (Unit : | Millions of yen) |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | FY2015 ('14/4-'15/3) | FY2016 ('15/4-'16/3) | FY2017 ('16/4-'17/3) | FY2018 ('17/4-'18/3) | FY2019 ('18/4-'19/3) |
| ♦ Net sales | 81,742 | 79,119 | 77,380 | 80,782 | 79,501 |
| ♦ Cost of sales | 66,777 | 62,757 | 59,111 | 62,478 | 62,123 |
| Gross profit | 14,965 | 16,361 | 18,269 | 18,303 | 17,378 |
| Selling, general and administrative expenses | 12,004 | 12,722 | 13,173 | 13,410 | 13,813 |
| Operating income | 2,961 | 3,639 | 5,095 | 4,892 | 3,564 |
| ♦ Non-operating income | 849 | 674 | 527 | 568 | 667 |
| Interest income | 33 | 30 | 25 | 13 | 18 |
| Dividends income | 126 | 156 | 157 | 184 | 197 |
| Real estate rent | 119 | 121 | 58 | 113 | 107 |
| Foreign exchange gains | 246 | 28 | 3 | 23 | 146 |
| Other | 324 | 338 | 282 | 233 | 195 |
| ♦ Non-operating expenses | 379 | 463 | 308 | 242 | 280 |
| Interest expenses | 261 | 239 | 177 | 164 | 149 |
| Equity in losses of affiliates | 49 | 26 | _ | _ | _ |
| Bond issuance cost | _ | _ | 31 | _ | _ |
| Commission fee | _ | 89 | _ | _ | _ |
| Compensation expenses | _ | _ | _ | 5 | 68 |
| Other | 69 | 106 | 98 | 73 | 62 |
| Ordinary income | 3,431 | 3,851 | 5,314 | 5,218 | 3,950 |
| ♦ Extraordinary income | 511 | 188 | 36 | 452 | 2,130 |
| Gain on sales of noncurrent assets | 21 | 45 | 5 | 0 | 5 |
| Gain on sales of investment securities | _ | 126 | 1 | 151 | 7 |
| Insurance income | _ | _ | _ | _ | 2,118 |
| Gain on reversal of foreign currency translation adjustment | _ | _ | _ | 285 | _ |
| Gain on reversal of share acquisition rights | _ | _ | 13 | _ | _ |
| Other | 490 | 15 | 15 | 15 | _ |
| ♦ Extraordinary loss | 58 | 177 | 174 | 949 | 250 |
| Loss on sales and retirement of noncurrent assets | 54 | 25 | 80 | 99 | 235 |
| Loss on explosion and fire accident | _ | _ | _ | 554 | _ |
| Loss on valuation of noncurrent assets | 4 | _ | 2 | _ | 0 |
| Loss on sales of investment securities | _ | _ | 0 | _ | 0 |
| Loss on valuation of investment securities | _ | _ | _ | 44 | 14 |
| Loss on valuation of investments in capital of subsidiaries and associates | _ | _ | 91 | _ | _ |
| Loss on liquidation of subsidiaries and associates | _ | _ | _ | 251 | _ |
| Other | _ | 152 | _ | _ | _ |
| Income before income taxes | 3,884 | 3,862 | 5,176 | 4,721 | 5,831 |
| Income taxes-current | 1,164 | 1,166 | 1,469 | 1,258 | 1,385 |
| Income taxes-deferred | 139 | 133 | Δ 17 | △ 123 | 211 |
| Profit attributable to non-controlling interests | 356 | 251 | 307 | 475 | 344 |
| Profit attributable to owners of parent | 2,224 | 2,311 | 3,416 | 3,111 | 3,890 |

Statements of Cash Flows (Consolidated)

| | E)/004E | E)/0040 | 5,4004.3 | | Millions of yen) |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | FY2015 ('14/4-'15/3) | FY2016 ('15/4-'16/3) | FY2017 ('16/4-'17/3) | FY2018 ('17/4-'18/3) | FY2019 ('18/4-'19/4) |
| I . Net cash provided by (used in) operating | | | | | |
| Income before income taxes | 3,884 | 3,862 | 5,176 | 4,721 | 5,831 |
| Depreciation and amortization | 2,700 | 2,717 | 2,661 | 2,613 | 2,870 |
| Amortization of goodwill | 61 | 155 | 210 | 282 | 281 |
| Increase (decrease) in allowance for doubtful accounts | Δ 15 | 67 | 30 | △ 47 | △ 7 |
| Increase (decrease) in provision for bonuses | 41 | 48 | 192 | △ 6 | △ 43 |
| Increase (decrease) in provision for directors' bonuses | 6 | 11 | 23 | _ | △ 20 |
| Increase (decrease) in provision for retirement benefits | △ 205 | △ 53 | △ 427 | △ 9 | △ 21 |
| Decrease (increase) in net defined benefit asset | - | - | △ 386 | Δ 1,151 | 433 |
| Loss (gain) on sales of investment securities | _ | Δ 126 | Δ1 | △ 151 | Δ 7 |
| Gain on reversal of share acquisition rights | _ | _ | △ 13 | _ | _ |
| Loss on valuation of non-current assets | _ | _ | _ | _ | 0 |
| Loss (gain) on valuation of investment securities | _ | _ | _ | 44 | 14 |
| Gain on reversal of foreign currency translation adjustment | _ | _ | _ | △ 285 | _ |
| Loss on explosion and fire accident | _ | _ | _ | 554 | _ |
| Loss on liquidation of subsidiaries and associates | _ | _ | _ | 251 | _ |
| Loss (gain) on sales and retirement of non-current assets | 33 | △ 20 | 74 | 98 | 230 |
| Loss on valuation of investments in capital of subsidiaries and associates | _ | _ | 91 | _ | _ |
| Insurance income | _ | _ | _ | _ | △ 2,118 |
| Interest and dividends income | Δ 160 | Δ 186 | Δ 182 | △ 198 | △ 216 |
| Interest expenses | 261 | 239 | 209 | 164 | 149 |
| Share of (profit) loss of entities accounted for using equity method | 49 | 26 | _ | _ | _ |
| Decrease (increase) in notes and accounts receivable-trade | △ 767 | 1,853 | △ 166 | △ 2,705 | 649 |
| Decrease (increase) in inventories | 839 | 575 | 944 | △ 912 | △ 1,962 |
| Increase (decrease) in notes and accounts payable-trade | Δ 1,305 | Δ 1,622 | △ 139 | 1,897 | 339 |
| Increase (decrease) in accrued consumption taxes | 206 | △ 23 | △ 30 | △ 54 | 45 |
| Other, net | 1,682 | △ 515 | 872 | 203 | Δ 1,163 |
| Sub-total | 6,177 | 7,008 | 9,140 | 5,310 | 5,285 |
| Interest and dividends income received | 165 | 188 | 183 | 194 | 215 |
| Interest expenses paid | △ 286 | △ 247 | △ 212 | △ 145 | Δ 168 |
| Proceeds from insurance income | _ | _ | _ | _ | 2,621 |
| Income taxes (paid) refund | △ 961 | Δ 1.008 | △ 1,267 | △ 1,551 | △ 1,225 |
| Net cash provided by (used in) operating activities | 5,094 | 5,941 | 7,843 | 3,808 | 6,728 |
| | | 9,0 | 7,010 | 5,555 | 5,725 |
| II . Net cash provided by (used in) investment activities | | 4 0 000 | A 1057 | 4 0015 | 4 7000 |
| Purchase of noncurrent assets | △ 1,781 | △ 2,992 | △ 1,857 | △ 2,215 | Δ 7,996 |
| Purchase of investment securities | △ 25 | △ 27 | △ 35 | Δ 32 | Δ 33 |
| Proceeds from sales of investment securities | | 244 | 8 | 179 | 9 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | | △ 1,498 | | | |
| Payments for transfer of business | _ | _ | △ 911 | | <u>_</u> _ |
| Payments for deferred assets | | _ | _ | _ | Δ 16 |
| Other, net | Δ 2 | 110 | 98 | 20 | △ 172 |
| Net cash provided by (used in) investment activities | Δ 1,810 | △ 4,163 | △ 2,698 | △ 2,048 | △ 8,208 |
| III. Net cash provided by (used in) financing activities | | | | | |
| Net increase (decrease) in short-term loans payable | △ 2,145 | 569 | △ 1,715 | △ 549 | △ 122 |
| Proceeds from long-term loans payable | 2,660 | 2,200 | _ | | 4,000 |
| Repayment of long-term loans payable | △ 1,995 | △ 2,264 | Δ 2,001 | Δ 1,688 | △ 567 |
| Proceeds from issuance of bonds | _ | _ | 5,000 | _ | |
| Redemption of bonds | _ | _ | Δ 5,000 | | |
| Proceeds from share issuance to non-controlling shareholders | | _ | _ | 19 | |
| Cash dividends paid | △ 525 | Δ 611 | △ 636 | △ 846 | △ 804 |
| Dividends paid to non-controlling interests | Δ 136 | Δ 159 | Δ 194 | △ 521 | △ 262 |
| Other, net | 124 | 190 | 94 | Δ0 | Δ0 |
| Net cash provided by (used in) financing activities | △ 2,017 | △ 75 | △ 4,452 | △ 3,586 | △ 2,243 |
| IV. Effect of exchange rate change on cash and cash equivalents | 293 | △ 217 | △ 196 | 111 | Δ 196 |
| V. Net increase (decrease) in cash and cash equivalents | 1,560 | 1,485 | 496 | Δ 1,714 | 566 |
| VI. Cash and cash equivalents, beginning of term | 6,576 | 8,136 | 9,622 | 10,118 | 8,404 |
| VII. Cash and cash equivalents, end of term | 8,136 | 9,622 | 10,118 | 8,404 | 8,970 |

Balance Sheets (Consolidated)

(Unit: Millions of yen)

| | FY2 | | | | FY2019 | | | crease |
|---|-------------|--------|---------------------------|-----|--------------|---------------------------|-----|---------|
| Item | (As of Marc | h 31, | 2018) | (As | of March 31, | 2019) | /De | ecrease |
| | Amount | | Com- position ratio | | Amount | Com- position ratio | | |
| (Assets) | | | % | | | % | | |
| I Current assets | | | | | | | | |
| 1.Cash and deposits | 8 | 3, 471 | | | 9, 061 | | | 590 |
| 2.Notes and accounts receivable - trade | 28 | 3, 342 | | | 27, 069 | | Δ | 1, 273 |
| 3.Electronically recorded monetary claims - operating | 1 | 1, 829 | | | 1, 969 | | | 139 |
| 4.Merchandise and finished goods | 8 | 3, 051 | | | 9, 508 | | | 1, 456 |
| 5.Work in process | | 893 | | | 1, 006 | | | 113 |
| 6.Raw materials and supplies | 1 7 | 7, 272 | | | 7, 311 | | | 39 |
| 7. Other | 1 | 1, 420 | | | 1, 143 | | Δ | 277 |
| 8.Allowance for doubtful accounts | | 123 | | | △ 114 | | | 9 |
| Total current assets | 56 | 6, 158 | 63. 1 | | 56, 956 | 61.8 | | 797 |
| II Noncurrent assets | | | | | | | | |
| 1.Property, plant and equipment | | | | | | | | |
| (1) Buildings and structures | 7 | 7, 708 | | | 7, 684 | | Δ | 24 |
| (2) Machinery, equipment and vehicles | | 5, 181 | | | 5, 956 | | Δ | 224 |
| (3) Land | | 5, 195 | | | 5, 140 | | Δ | 55 |
| (4) Construction in progress | | 1, 139 | | | 5, 937 | | | 4, 797 |
| (5) Other | | 466 | | | 549 | | | 83 |
| Total property, plant and equipment | 20 |), 691 | 23. 2 | | 25, 268 | 27. 4 | | 4, 577 |
| 2. Intangible assets | | , | | | , | | | , |
| (1) Goodwill | | 824 | | | 543 | | Δ | 281 |
| (2) Other | | 379 | | | 398 | | | 18 |
| Total intangible assets | 1 | 1, 204 | 1.4 | | 941 | 1. 0 | Δ | 263 |
| 3. Investments and other assets | | , | | | | | | |
| (1) Investment securities | 8 | 3, 806 | | | 7, 261 | | Δ | 1, 545 |
| (2) Net defined benefit asset | | 1, 538 | | | 1, 105 | | Δ | 433 |
| (3) Deferred tax assets | | 291 | | | 305 | | | 14 |
| (4) Other | | 401 | | | 386 | | Δ | 15 |
| Allowance for doubtful accounts | Δ | 72 | | | Δ 66 | | | 6 |
| Total investments and other assets | |), 964 | 12. 3 | | 8, 991 | 9. 8 | Δ | 1, 973 |
| Total noncurrent assets | | 2, 861 | 36. 9 | | 35, 201 | 38. 2 | | 2, 340 |
| Ⅲ Deferred assets | | | | | | | | |
| (1) Business commencement expenses | | _ | | | 17 | | | 17 |
| Total deferred assets | | _ | _ | | 17 | 0. 0 | | 17 |
| Total assets | 89 | 9, 019 | 100. 0 | | 92, 174 | 100. 0 | | 3, 155 |

(Unit: Millions of yen)

| | FY2018 | | FY2019 | | | | rease |
|--|-------------------|---------------------------|--------|-------------------|---------------------------|------|----------|
| | (As of March 31, | 2018) | (As | of March 31, | 2019) | /Dec | rease |
| Item | Amount | Com- position ratio | | Amount | Com- position ratio | | |
| (Liabilities) | | % | | | % | | |
| I Current liabilities | | | | | | | |
| 1. Notes and accounts payable - trade | 12, 043 | | | 12, 178 | | | 135 |
| 2. Short-term loans payable | 6, 269 | | | 5, 454 | | Δ | 814 |
| 3. Income taxes payable | 642 | | | 752 | | | 109 |
| 4. Accrued consumption taxes | 135 | | | 142 | | | 7 |
| 5. Provision for bonuses | 1, 272 | | | 1, 222 | | Δ | 49 |
| 6. Provision for directors' bonuses | 80 | | | 60 | | Δ | 20 |
| 7. Provision for repairs | _ | | | 105 | | | 105 |
| 8. Notes payable - facilities | 214 | | | 111 | | Δ | 102 |
| 9. Other | 4, 993 | | | 4, 825 | | Δ | 168 |
| Total current liabilities | 25, 651 | 28. 8 | | 24, 853 | 27. 0 | | 798 |
| I Noncurrent liabilities | | | | 2.,, 555 | _,,, | | |
| Bonds payable | 5, 000 | | | 5, 000 | | | _ |
| 2. Long-term loans payable | 3,000 | | | 3, 895 | | | 3, 895 |
| 3. Deferred tax liabilities | 1, 724 | | | | | Δ | 537 |
| 4. Provision for repairs | 45 | | | 1, 186 | | Δ | 45 |
| 5. Net defined benefit liability | 328 | | | 305 | | Δ | 23 |
| | 297 | | | 330 | | Δ | 23 33 |
| Asset retirement obligations Other | | | | | | | აა 0 |
| 11 2 202 | 276 7, 671 | 0.6 | | 276 | 11 0 | | • |
| Total noncurrent liabilities | | 8.6 | | 10, 994 | 11. 9 | | 3, 323 |
| Total liabilities | 33, 323 | 37. 4 | | 35, 848 | 38. 9 | | 2, 524 |
| (Net assets) | | | | | | | |
| I Shareholders' equity | 0.040 | | | 0.040 | | | |
| Capital stock Capital surplus | 3, 343 3, 564 | | | 3, 343 3, 564 | | | _ |
| 3. Retained earnings | 41, 068 | | | 44, 153 | | | 3, 085 |
| 4. Treasury shares | △ 13 | | | △ 13 | | Δ | 0, 000 |
| Total shareholders' equity | 47, 962 | 53. 9 | | 51, 047 | 55. 4 | | 3, 085 |
| I Accumulated other comprehensive income | | | | | | | |
| 1. Valuation difference on available-for-sale securities | 3, 880 | | | 2, 796 | | Δ | 1, 083 |
| 2. Foreign currency translation adjustment | 1, 434 | | | 727 | | Δ | 706 |
| 3. Remeasurements of defined benefit plans | 847 | | | 175 | | Δ | 671 |
| Total accumulated other comprehensive income | 6, 161 | 6.9 | | 3, 699 | | Δ | 2, 461 |
| IV Minority interests Total net assets | 1, 572 55, 696 | 1. 8 62. 6 | | 1, 579 56, 326 | 1. 7 61. 1 | | 630 |
| Total liabilities and net assets | 89, 019 | 100.0 | | 92, 174 | 100. 0 | | 3, 155 |
| וסבעו וומטווונוסס מווע ווסב מסססבס | 09,019 | 100.0 | | 32, 174 | 100. 0 | | 0, 100 |

Statements of Income (Consolidated)

(Unit: Millions of yen)

| - | | | | | | (0111 0 : 111 | TTTTOIL | or yen) |
|--|--|--|--------------------------------------|--|-----------------------|---|---------|---|
| | FY20 | 18 | FY201 | 9 | Increase /Decrease | | | |
| Item | ' 17/4–' | 18/3 | '18/4–' | 19/3 | | / Decr | ease | |
| | Amount | Ratio | Amount | Ratio | An | nount | | te of ange |
| I Net sales | 80, 782 | 100. 0 | 79, 501 | 100. 0 | Δ | 1, 280 | Δ | % 1. 6 |
| II Cost of sales | 62, 478 | 77. 3 | 62, 123 | 78. 1 | Δ | 355 | Δ | 0.6 |
| Gross profit | 18, 303 | 22. 7 | 17, 378 | 21. 9 | Δ | 925 | Δ | 5. 1 |
| Ⅲ Selling, general and administrative expenses | 13, 410 | 16. 6 | 13, 813 | 17. 4 | | 402 | | 3. 0 |
| Operating income | 4, 892 | 6. 1 | 3, 564 | 4. 5 | Δ | 1, 327 | Δ | 27. 1 |
| IV Non-operating income Interest income Dividend income Real estate rent Foreign exchange gains Other | 13 184 113 23 233 568 | 0.7 | 18 197 107 146 195 | 0. 8 | _ _ _ | 5 13 5 123 37 98 | | 17. 4 |
| Total non-operating income V Non-operating expenses Interest expenses Compensation expenses Other Total non-operating expenses Ordinary income | 164 5 73 242 5, 218 | 0. 7 0. 3 6. 5 | 149 68 62 280 | 0. 8 0. 4 4. 9 | Δ Δ | 14 63 10 37 1, 267 | Δ | 15. 6 24. 3 |
| VI Extraordinary income Gain on sales of non-current assets Gain on sales of investment securities Insurance income Gain on reversal of foreign currency translation adjustment State subsidy Total extraordinary income VII Extraordinary loss | 0 151 - 285 15 452 | 0. 6 | 5 7 2, 118 – – 2, 130 | 2. 7 | Δ Δ | 5 144 2, 118 285 15 1, 678 | (| 370. 5 |
| Loss on sales and retirement of non-current assets Loss on explosion and fire Loss on valuation of non-current assets Loss on sales of investment securities Loss on valuation of investment securities Loss on business liquidation of subsidiaries and associates Total extraordinary loss Income before income taxes Income taxes-current Income taxes-deferred Income before minority interests Profit attributable to non-controlling interests Profit attributable to owners of parent | 99 554 - 44 251 949 4, 721 1, 258 △ 123 3, 587 475 3, 111 | 1. 3 5. 8 1. 6 △ 0. 2 4. 4 0. 5 3. 9 | 5, 831 1, 385 | 0. 3 7. 3 1. 7 0. 3 5. 3 0. 4 4. 9 | Δ Δ Δ | 136 554 0 0 30 251 698 1, 109 126 335 647 131 778 | Δ | 73. 6 23. 5 10. 1 - 18. 1 27. 6 25. 0 |

<Reference> Statements of Comprehensive Income(Consolidated)

| | | | | | (Unit:M | illion | s of yen) | _ |
|---|---|--------|----------|---|---------|--------|-----------|---|
| | Income before minority interests | 3, 587 | 4, 235 | | 647 | | 18. 1 | |
| (| Other comprehensive income | | | | | | | |
| | Valuation difference on available-for-sale securities | 975 | △ 1, 083 | Δ | 2, 058 | | | |
| | Foreign currency translation adjustment | 367 | △ 780 | Δ | 1, 147 | | | |
| | Remeasurements of defined benefit plans, net of tax | 557 | △ 673 | Δ | 1, 231 | | | |
| | Total other comprehensive income | 1, 900 | △ 2, 537 | Δ | 4, 437 | | | |
| (| Comprehensive income | 5, 487 | 1, 697 | Δ | 3, 789 | Δ | 69. 1 | |

Statements of Cash Flows (Consolidated)

(Unit: Millions of yen)

| Net cash provided by (used in) operating Increase | | | | | | (UIII L : | WILLI | ons of yen) |
|--|---------------|--|------------------|--|-------------|---|--|--|
| Text Net cash provided by (used in) operating Income before income taxes 4, 721 5, 831 1, 109 257 Amount 2, 613 2, 870 2, 613 2, 870 2, 613 3, 614 2, 614 | | | | FY2018 | | FY2019 | | |
| Net cash provided by (used in) operating Income before income taxes Depreciation 2,613 2,870 257 257 261 281 4 1 1 1 1 1 1 2 2 2 2 | T. | | , | 17/4 ' 10/2 | , | 10/4 10/2 | | |
| Net cash provided by (used in) operating 1 | It | em | | | | | / [| Joor Case |
| Income before income taxes 4,721 2,613 2,870 257 | | | | Amount | | Amount | | |
| Income taxes (paid) refund Net cash provided by (used in) operating activities $3,808$ $6,728$ $2,920$ II Net cash provided by (used in) investing activities Decrease (increase) in time deposits $26 \ \Delta 2,160 \ \Delta 7,954 \ \Delta 5,794$ Proceeds from sales of property, plant and equipment $21 \ \Delta 32 \ \Delta 33 \ \Delta 0$ Proceeds from sales of investment securities $20 \ \Delta 32 \ \Delta 33 \ \Delta 0$ Proceeds from sales of investment securities $20 \ \Delta 32 \ \Delta 33 \ \Delta 0$ Purchase of intangible assets $20 \ \Delta 34 \$ | I | Income before income taxes Depreciation Amortization of goodwill Increase (decrease) in allowance for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in net defined benefit liability Decrease (increase) in net defined benefit asset Loss (gain) on sales of investment securities Loss on valuation of non-current assets Loss (gain) on valuation of investment securities Gain on reversal of foreign currency translation adjustment Loss on explosion and fire accident Loss on liquidation of subsidiaries and associates Loss (gain) on sales and retirement of non-current assets Insurance income Interest and dividend income Interest expenses Decrease (increase) in notes and accounts receivable - trade Decrease (increase) in inventories Increase (decrease) in notes and accounts payable - trade Increase (decrease) in accrued consumption taxes Other Subtotal Interest and dividend income received Interest expenses paid | | 4, 721 2, 613 282 47 6 9 1, 151 151 285 554 251 98 164 2, 705 912 1, 897 54 203 5, 310 194 145 | | 5, 831 2, 870 281 7 43 20 21 433 7 0 14 230 2, 118 216 149 649 1, 962 339 45 1, 163 5, 285 215 168 2, 621 | | 257 1 39 36 20 12 1, 584 144 0 30 285 554 251 131 2, 118 18 14 3, 354 1, 049 1, 558 99 1, 366 24 20 23 |
| II Net cash provided by (used in) investing activities Decrease (increase) in time deposits Purchase of property, plant and equipment Purchase of investment securities Purchase of investment securities Purchase of intrangible assets Purchase of intrangible assets Purchase of intrangible assets Decrease (increase) in short-term loans receivable Payments for deferred assets Decrease (increase) in other investments Other Net cash provided by (used in) investing activities Net cash provided by (used in) financing activities Net cash provided by (used in) financing activities Net increase (decrease) in short-term loans payable Purchase of treasury shares Cash dividends paid Dividends paid to non-controlling interests Net cash provided by (used in) financing activities Net increase (decrease) in short-term loans payable Dividends paid to non-controlling interests Net cash provided by (used in) financing activities Net cash and cash equivalents to beginning of period | | Income taxes (paid) refund | Δ | | Δ | 1, 225 | | 326 |
| II Net cash provided by (used in) investing activities Decrease (increase) in time deposits Purchase of property, plant and equipment Purchase of investment securities Purchase of investment securities Purchase of intrangible assets Purchase of intrangible assets Purchase of intrangible assets Decrease (increase) in short-term loans receivable Payments for deferred assets Decrease (increase) in other investments Other Net cash provided by (used in) investing activities Net cash provided by (used in) financing activities Net cash provided by (used in) financing activities Net increase (decrease) in short-term loans payable Purchase of treasury shares Cash dividends paid Dividends paid to non-controlling interests Net cash provided by (used in) financing activities Net increase (decrease) in short-term loans payable Dividends paid to non-controlling interests Net cash provided by (used in) financing activities Net cash and cash equivalents to beginning of period | | | | | | | | 2, 920 |
| Net increase (decrease) in short-term loans payable Proceeds from long-term loans payable Repayments of long-term loans payable Repayments of long-term loans payable $-$ 4,000 4,000 A,000 $-$ 1,688 $-$ 567 1,121 $-$ | | Net cash provided by (used in) investing activities Decrease (increase) in time deposits Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of investment securities Proceeds from sales of investment securities Purchase of intangible assets Decrease (increase) in short-term loans receivable Payments for deferred assets Decrease (increase) in other investments Other Net cash provided by (used in) investing activities | Δ Δ | 26 2, 160 21 32 179 55 34 - 5 66 | | 25 7, 954 69 33 9 41 - 16 3 | \triangle \trian | 52 5, 794 48 0 169 14 34 16 2 153 |
| VII VASII AIIU VASII EQUIVATEILIS AL EIIU VI PETTOU 0, 404 0, 970 300 | IV V VI | Net increase (decrease) in short-term loans payable Proceeds from long-term loans payable Repayments of long-term loans payable Proceeds from share issuance to non-controlling shareholders Purchase of treasury shares Cash dividends paid Dividends paid to non-controlling interests Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period | Δ Δ Δ Δ | 1, 688 19 0 846 521 3, 586 111 1, 714 10, 118 | Δ Δ Δ | 4, 000 567 - 0 804 262 2, 243 196 566 8, 404 | Δ | 4, 000 1, 121 19 0 41 258 5, 829 307 2, 281 1, 714 |
| | VII | Cash and cash equivalents at end of period | | 8, 404 | | 8, 970 | | 566 |